

CITY OF OCEANSIDE

PROFESSIONAL SERVICES AGREEMENT

PROJECT: MANO A MANO

THIS AGREEMENT, dated July 1, 2026 for identification purposes, is made and entered into by and between the CITY OF OCEANSIDE, a municipal corporation, hereinafter designated as "CITY", and, MANO A MANO hereinafter designated as "CONSULTANT."

NOW THEREFORE, THE PARTIES MUTUALLY AGREE AS FOLLOWS:

1. SCOPE OF WORK. The project is more particularly described as follows:

CONSULTANT will provide Spanish-language Opioid/Fentanyl Prevention education including: youth workshops, school and community outreach, and referral support to more than one-thousand (1000) Oceanside middle- and high school youth and families from July 1, 2026, through June 30, 2027 as described in the Scope of Work attached hereto and incorporated herein as Attachment A;

CONSULTANT will facilitate three (3) bilingual Opioid Prevention conferences in Oceanside;

CONSULTANT will supply free Narcan kits and Naloxone training to all program attendees;

CONSULTANT will distribute Spanish-language Prevention materials and resources to program attendees;

CONSULTANT will partner with trusted organizations including the Oceanside Police Department (OPD), San Diego County Office of Education (SDCOE), Drug Enforcement Agency (DEA), Migrant Education Program (MEP), and Victims of Illicit Drugs (VOID);

CONSULTANT will recruit local colleges, universities, and service organizations to host resource tables and connect conference attendees with support services;

CONSULTANT will submit monthly invoices for authorized grant expenses to the Grant Coordinator with supporting documentation for any expenses claimed by the 15th of the following month;

CONSULTANT will submit a quarterly report to the Grant Coordinator with information about the participants including: number of youth attending; demographics (age, race/ethnicity, income levels, etc.); projects/activities/field trips; surveys/testimonials; partner referrals, and any successes or barriers to program implementation, due no later than the 15th of following month;

CONSULTANT and its participants agree to participate in all Youth Services evaluation requirements and activities;

CONSULTANT will attend monthly OCSP meetings;

2. **INDEPENDENT CONTRACTOR.** CONSULTANT'S relationship to the CITY shall be that of an independent contractor. CONSULTANT shall have no authority, express or implied, to act on behalf of the CITY as an agent, or to bind the CITY to any obligation whatsoever, unless specifically authorized in writing by the CITY. CONSULTANT shall be solely responsible for the performance of its employees, agents, and subcontractors under this Agreement, including the training of each employee regarding the rights and responsibilities of an employer and employee for any potential discrimination or harassment claim under state or federal law. CONSULTANT shall report to the CITY any and all employees, agents, and consultants performing work in connection with this project, and all shall be subject to the approval of the CITY.

3. **WORKERS' COMPENSATION.** Pursuant to Labor Code section 1861, the CONSULTANT hereby certifies that the CONSULTANT is aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for Workers' Compensation or to undertake self-insurance in accordance with the provisions of that Code, and the CONSULTANT will comply with such provisions, and provide certification of such compliance as a part of this Agreement.

4. **LIABILITY INSURANCE.**

4.1. CONSULTANT shall, throughout the duration of this Agreement maintain comprehensive general liability and property damage insurance, or commercial general liability insurance, covering all operations of CONSULTANT, its agents and employees, performed in connection with this Agreement including but not limited to premises and automobile.

4.2 CONSULTANT shall maintain liability insurance in the following minimum limits:

Comprehensive General Liability Insurance
(bodily injury and property damage)

Combined Single Limit Per Occurrence	\$ 2,000,000
General Aggregate	\$ 4,000,000*

Commercial General Liability Insurance
(bodily injury and property damage)

General limit per occurrence	\$ 2,000,000
General limit project specific aggregate	\$ 4,000,000

Automobile Liability Insurance

\$ 2,000,000

*General aggregate per year, or part thereof, with respect to losses or other acts or omissions of CONSULTANT under this Agreement.

CONSULTANT is required to carry Sexual Misconduct coverage on their general liability insurance when working with youth under the age of eighteen (18)

- 4.3 If coverage is provided through a Commercial General Liability Insurance policy, a minimum of 50% of each of the aggregate limits shall remain available at all times. If over 50% of any aggregate limit has been paid or reserved, the CITY may require additional coverage to be purchased by the CONSULTANT to restore the required limits. The CONSULTANT shall also notify the CITY promptly of all losses or claims over \$25,000 resulting from work performed under this contract, or any loss or claim against the CONSULTANT resulting from any of the CONSULTANT'S work.
- 4.4 All insurance companies affording coverage to the CONSULTANT for the purposes of this Section shall add the City of Oceanside as "additional insured" under the designated insurance policy for all work performed under this agreement. Insurance coverage provided to the City as additional insured shall be primary insurance and other insurance maintained by the City of Oceanside, its officers, agents, and employees shall be excess only and not contributing with insurance provided pursuant to this Section.
- 4.5 All insurance companies affording coverage to the CONSULTANT pursuant to this agreement shall be insurance organizations admitted by the Insurance Commissioner of the State of California to transact business of insurance in the state or be rated as A-X or higher by A.M. Best.
- 4.6 CONSULTANT shall provide thirty (30) days written notice to the CITY should any policy required by this Agreement be cancelled before the expiration date. For the purposes of this notice requirement, any material change in the policy prior to the expiration shall be considered a cancellation.
- 4.7 CONSULTANT shall provide evidence of compliance with the insurance requirements listed above by providing, at minimum, a Certificate of Insurance and applicable endorsements, in a form satisfactory to the City Attorney, concurrently with the submittal of this Agreement.
- 4.8 CONSULTANT shall provide a substitute Certificate of Insurance no later than thirty (30) days prior to the policy expiration date. Failure by the CONSULTANT to provide such a substitution and extend the policy expiration date shall be

considered a default by CONSULTANT and may subject the CONSULTANT to a suspension or termination of work under the Agreement.

- 4.9 Maintenance of insurance by the CONSULTANT as specified in this Agreement shall in no way be interpreted as relieving the CONSULTANT of any responsibility whatsoever and the CONSULTANT may carry, at its own expense, such additional insurance as it deems necessary.

CONSULTANT shall provide evidence of compliance with these insurance requirements by providing a Certificate of Insurance.

5. **CONSULTANT'S INDEMNIFICATION OF CITY.** To the greatest extent allowed by law, CONSULTANT shall indemnify and hold harmless the CITY and its officers, agents and employees against all claims for damages to persons or property arising out of CONSULTANT's work, including the negligent acts, errors or omissions or wrongful acts or conduct of the CONSULTANT, or its employees, agents, subcontractors, or others in connection with the execution of the work covered by this Agreement, except for those claims arising from the willful misconduct, sole negligence or active negligence of the CITY, its officers, agents, or employees. CONSULTANT'S indemnification shall include any and all costs, expenses, attorneys' fees, expert fees and liability assessed against or incurred by the CITY, its officers, agents, or employees in defending against such claims or lawsuits, whether the same proceed to judgment or not. Further, CONSULTANT at its own expense shall, upon written request by the CITY, defend any such suit or action brought against the CITY, its officers, agents, or employees resulting or arising from the conduct, tortious acts or omissions of the CONSULTANT.

CONSULTANT'S indemnification of CITY shall not be limited by any prior or subsequent declaration by the CONSULTANT.

6. **COMPENSATION.** CONSULTANT'S compensation for all work performed in accordance with this Agreement, shall not exceed the total contract price of Twenty-Five-Thousand Dollars (\$25,000) as described in the program budget attached hereto and incorporated herein as Attachment B. CONSULTANT agrees to submit all invoices for payment no later than the fifteenth (15th) of the following month.

No work shall be performed by CONSULTANT in excess of the total contract price without prior written approval of the CITY. CONSULTANT shall obtain approval by the CITY prior to performing any work that results in incidental expenses to CITY.

7. **TIMING REQUIREMENTS.** Time is of the essence in the performance of work under this Agreement and the timing requirements shall be strictly adhered to unless

otherwise modified in writing. All work shall be completed in every detail to the satisfaction of the CITY by June 30, 2027. All final reports shall be submitted no later than thirty (30) days after end of term or July 30, 2027.

8. **ENTIRE AGREEMENT.** This Agreement comprises the entire integrated understanding between CITY and CONSULTANT concerning the work to be performed for this project and supersedes all prior negotiations, representations, or agreements.
9. **INTERPRETATION OF THE AGREEMENT.** The interpretation, validity and enforcement of the Agreement shall be governed by and construed under the laws of the State of California. The Agreement does not limit any other rights or remedies available to CITY.

The CONSULTANT shall be responsible for complying with all local, state, and federal laws whether or not said laws are expressly stated or referred to herein.

Should any provision herein be found or deemed to be invalid, the Agreement shall be construed as not containing such provision, and all other provisions, which are otherwise lawful, shall remain in full force and effect, and to this end the provisions of this Agreement are severable.

10. **AGREEMENT MODIFICATION.** This Agreement may not be modified orally or in any manner other than by an agreement in writing signed by the parties hereto.

- 11. **TERMINATION OF AGREEMENT.** Either party may terminate this Agreement by providing thirty (30) days' written notice to the other party. If any portion of the work is terminated or abandoned by the CITY, then the CITY shall pay CONSULTANT for any work completed up to and including the date of termination or abandonment of this Agreement. The CITY shall be required to compensate CONSULTANT only for work performed in accordance with the Agreement up to and including the date of termination.

- 12. **SIGNATURES.** The individuals executing this Agreement represent and warrant that they have the right, power, legal capacity and authority to enter into and to execute this Agreement on behalf of the respective legal entities of the CONSULTANT and the CITY.

IN WITNESS WHEREOF, the parties hereto for themselves, their heirs, executors, administrators, successors, and assigns do hereby agree to the full performance of the covenants herein contained and have caused this Professional Services Agreement to be executed by setting hereunto their signatures on the dates set forth below.

MANO A MANO

By: _____
 Jorge Jiron/President

By: _____
 Name/Title

 Employer ID No.

CITY OF OCEANSIDE

By: _____
 Jonathan Borrego/City Manager

APPROVED AS TO FORM:

 City Attorney

NOTARY ACKNOWLEDGMENTS OF CONSULTANT MUST BE ATTACHED.

SCOPE OF WORK

Organization: Mano a Mano
Program: Fentanyl Prevention Conferences
Primary Contact: Dra. Villarreal
Funding Source: Opioid Settlement Funding
Contract Term: July 1, 2026-June 30, 2027

Narrative:

San Diego County, and the nation, is confronting a critical public health emergency: the rise in fentanyl-related overdoses. In 2022 alone, at least 817 residents of San Diego County died from unintentional fentanyl overdoses. Latino communities have been disproportionately affected, with opioid-related deaths among Latinos in California more than doubling since 2017. While preliminary data for 2026 shows a slight decline in overdose deaths, the threat remains severe, and many families continue to lack access to life-saving prevention resources in Spanish.

The Mano a Mano Foundation addresses this urgent need. We are the only nonprofit in San Diego County delivering culturally responsive fentanyl prevention programming entirely in Spanish for youth and families, tailored specifically for Latino families. Last year, over 7,000 individuals participated in our prevention and community education events across the region, demonstrating both the trust we have earned and the strong demand for culturally relevant prevention education.

Services will prioritize Oceanside middle and high school youth and their caregivers, particularly in neighborhoods facing higher risk factors, language barriers, chronic absenteeism, and limited access to culturally responsive prevention education. The program will coordinate with schools, faith communities, youth-serving organizations, and neighborhood partners to maximize access and participation.

The Program:

The initiative will be delivered through three large bilingual prevention conferences in Oceanside, supported by year-round outreach, family engagement, youth-focused prevention opportunities, resource fairs, naloxone education through approved partners, and referral pathways to counseling and treatment services.

Program implementation will be led by experienced bilingual staff and trained volunteers with backgrounds in family engagement, prevention education, event operations, and culturally responsive outreach. All personnel interacting with youth will follow applicable safety and screening requirements. Mano a Mano Foundation requires background screening for

applicable staff and volunteers working with minors and will comply with all City requirements regarding fingerprinting and child safety protocols.

Partner with trusted organizations, including the Oceanside Police Department, San Diego County Office of Education, DEA, Migrant Education, and VOID (Victims of Illicit Drugs). Execute a bilingual outreach campaign through social media, local television and radio, community flyers, and our website to recruit Oceanside youth and families to three citywide prevention conferences and year-round bilingual prevention education. Engage local colleges, universities, and more than 15 service organizations to host resource tables and connect attendees with support services. Track outcomes and impact through attendance data, outreach records, participant feedback, and partner input to evaluate program reach and effectiveness

- Host 3 large bilingual fentanyl prevention conferences in Oceanside.
- Reach at least 1,000 participants, with priority outreach to middle and high school youth, parents, and caregivers.
- Distribute culturally responsive Spanish-language prevention materials and resources.
- Provide naloxone education and available kits through approved partners.
- Make referrals to treatment, counseling, and support resources as needed.
- Conduct community outreach with local partners throughout the year.

Goals/Metrics:

Program performance will be measured through:

- Number of conferences completed
- Total participant attendance
- Youth and caregiver participation counts
- Prevention materials distributed
- Naloxone resources shared through approved partners
- Referrals made to support services
- Number of participating partner organizations
- Participant satisfaction and feedback when feasible
- Repeat participation across events

Success will be defined by strong attendance, meaningful engagement, expanded community partnerships, and successful connection of families to prevention resources and support services

City of Oceanside - Mano a Mano

Program Budget

Agency: Mano a Mano
Program: Fentanyl/Opioid Prevention Conferences
Contract Period: July 1, 2026 through June 30, 2027

Program Award

Contract Budget

Budget Line Item

<u>Operations</u>	
SUD Prevention Conferences	\$ 25,000.00
Total:	\$ 25,000.00

*A detailed budget will be provided before 7/1/2026

