



Purchase Order / Quote

OLATHE FORD SALES INC
 SANDRA GONZALEZ
 GOVERNMENT MANAGER
 DIRECT - 913-312-5371

Exhibit A

Date	4/30/2026
Valid Until	5/30/26
Contract	SOURCEWELL - 081325- OLA
PO	
Lead Time	18 WEEKS

Customer:
CITY OF OCEANSIDE

Invoice Address:

Delivery Address:
Same

Description - Vehicle Preview Details	Line Total				
2026 FORD TRANSIT T-350 PASSENGER VAN - MEDIUM ROOF - RWD	\$63,325.00				
<table border="1"> <tr> <td> X2C0 T350 MR PASS XL RWD 148" WHEELBASE TOTAL BASE VEHICLE RACE RED VINYL DARK PALAZZO GRAY PREFERRED EQUIPMENT PKG.301A .XL TRIM 3.5L PFDI V6 (GAS) .10-SPEED TRANSMISSION .235/65R16C BSW ALL-SEASON 3.73 NON-LIMITED SLIP AXLE JOB #1 ORDER FORD FLEET SPECIAL ADJUSTMENT FRONT LICENSE PLATE BRACKET 253 DEGREE OPENING 9500# GVWR PACKAGE 2WAY DRV/PASS PALAZZO VINYL 50 STATE EMISSIONS SHIP-THRU ALT FUEL INNOV </td> <td> TOW/HAUL W/ TRAILER WIRING LONG-ARM PWR MIRRORS CONN PKG: 1 YR INCL W/FORD APP SMART ACCEL TRUNCATION SRW - STEEL W/ SILVER COVER EXTENDED FUEL TANK (31 GAL) FRONT OVERHEAD SHELF LARGE CENTER CONSOLE REMOTE START RUNNING BOARD 2 ADDITIONAL KEYS VIRTUAL REARVIEW MIRROR </td> </tr> <tr> <td></td> <td>AFI LIGHTING PACKAGE - Q12942</td> </tr> </table>	X2C0 T350 MR PASS XL RWD 148" WHEELBASE TOTAL BASE VEHICLE RACE RED VINYL DARK PALAZZO GRAY PREFERRED EQUIPMENT PKG.301A .XL TRIM 3.5L PFDI V6 (GAS) .10-SPEED TRANSMISSION .235/65R16C BSW ALL-SEASON 3.73 NON-LIMITED SLIP AXLE JOB #1 ORDER FORD FLEET SPECIAL ADJUSTMENT FRONT LICENSE PLATE BRACKET 253 DEGREE OPENING 9500# GVWR PACKAGE 2WAY DRV/PASS PALAZZO VINYL 50 STATE EMISSIONS SHIP-THRU ALT FUEL INNOV	TOW/HAUL W/ TRAILER WIRING LONG-ARM PWR MIRRORS CONN PKG: 1 YR INCL W/FORD APP SMART ACCEL TRUNCATION SRW - STEEL W/ SILVER COVER EXTENDED FUEL TANK (31 GAL) FRONT OVERHEAD SHELF LARGE CENTER CONSOLE REMOTE START RUNNING BOARD 2 ADDITIONAL KEYS VIRTUAL REARVIEW MIRROR		AFI LIGHTING PACKAGE - Q12942	\$1,461.12
X2C0 T350 MR PASS XL RWD 148" WHEELBASE TOTAL BASE VEHICLE RACE RED VINYL DARK PALAZZO GRAY PREFERRED EQUIPMENT PKG.301A .XL TRIM 3.5L PFDI V6 (GAS) .10-SPEED TRANSMISSION .235/65R16C BSW ALL-SEASON 3.73 NON-LIMITED SLIP AXLE JOB #1 ORDER FORD FLEET SPECIAL ADJUSTMENT FRONT LICENSE PLATE BRACKET 253 DEGREE OPENING 9500# GVWR PACKAGE 2WAY DRV/PASS PALAZZO VINYL 50 STATE EMISSIONS SHIP-THRU ALT FUEL INNOV	TOW/HAUL W/ TRAILER WIRING LONG-ARM PWR MIRRORS CONN PKG: 1 YR INCL W/FORD APP SMART ACCEL TRUNCATION SRW - STEEL W/ SILVER COVER EXTENDED FUEL TANK (31 GAL) FRONT OVERHEAD SHELF LARGE CENTER CONSOLE REMOTE START RUNNING BOARD 2 ADDITIONAL KEYS VIRTUAL REARVIEW MIRROR				
	AFI LIGHTING PACKAGE - Q12942				
FACTORY OPTION TOTAL					

Docs & Registration	\$675.00
Subtotal less trade-in	\$65,461.12
Sales Tax Estimate - 8.25	\$5,400.54
Tire Tax	\$8.75
Extended Warranty	\$0.00
Floorplan	\$0.00
Delivery	\$650.00
Dropship	\$250.00
Total Per Unit	\$71,770.41
Quantity of Units	1

Special Notes and Instructions

QUOTES ARE ONLY VALID UNTIL CURRENT MODEL YEAR ORDER BANK CLOSES. OLATHE FORD RESERVES THE RIGHT TO CHARGE CUSTOMER FOR FLOORPLAN IF UPFITTING TAKES AN EXCESSIVE AMOUNT OF TIME.

PAYMENTS FOR VEHICLES MUST BE MADE WITHIN 30 DAYS OF INVOICE OR OLATHE FORD RESERVES THE RIGHT TO CHARGE FLOORPLAN INTEREST FOR EACH DAY INVOICE IS OVERDUE

FOR REGISTRATION - CUSTOMER MUST PROVIDE: WEIGHT CERTIFICATE, VIN VERIFICATION AND SMOG TEST

IF CUSTOMER ELECTS TO HAVE OUT OF STATE DEALER REGISTER VEHICLES, PLEASE NOTE THAT REGISTRATION PROCESS IS MORE COMPLEX AND MAY TAKE UPWARDS OF 4-6 MONTHS TO COMPLETE - IF CUSTOMER FAILS TO PROVIDE REQUIRED DOCUMENTS IN 60 DAYS, CUSTOMER WILL BE REQUIRED TO REGISTER THEIR OWN VEHICLES

PO Total \$71,770.41

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO.

Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Sandra Gonzalez

Thank you for your business!



AFI
6606 Stadium Drive
Kansas City MO 64129
Phone: (816) 861-4000
afi-kc.com

QUOTE

Quote ID: Q12942 Rev 0

Quote Date: 4/30/2026

Quote Valid Until: 6/29/2026

Page 1 of 1

Customer: OLATHE FORD
 305 S FIR
 OLATHE KS 66061

Contact: SANDRA GONZALEZ
Phone:
Email: sgonzalez@olathefleet.com
Salesperson: Ryan Jennings
Sales Email: Ryanj@afi-kc.com

Make:	Model:	Year:	Single/Dual:
Cab Type:	Wheelbase:	Cab-to-Axle:	VIN:
Order Description OFC SANDRA/ OCEANSIDE FIRE DEPT TRANSIT			

Line	Quantity	Description	Unit Price	Amount
10	1 EA	FLASHER/STROBE/LIGHT BAR Lights INSTALLATION KIT -	\$75.00	\$75.00
20	6 EA	Strobe, 6 LED Amber	\$156.02	\$936.12
30	2 HR	Install of a strobe p/n at or past rear axle (per Pair)	\$125.00	\$250.00
20	1	SHIP-THRU FEE	\$150.00	\$150.00

Notes:

Program the strobes to flash 3x amber (no white flash) and to have them wig-wag alternating side-to-side and not have both sides flash at the same time

Shop Supplies:	50.00
Sub Total:	\$1,461.12
Sales Tax:	\$0.00
Grand Total:	\$1,461.12

As of: 4/30/2026 11:57:09 AM

Customer must fill out the information below before the order can be processed...

Accepted by:			
Date:		P.O. Number:	

- * Labor and installation is included in all pricing.
- * Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- * Please note if chassis is furnished, it is as a convenience and terms are Net Due on receipt of Chassis.
- * A service charge of 3% will be applied to all credit card purchases.

As of: 4/30/2026 11:57:09 AM



Purchase Order / Quote

OLATHE FORD SALES INC
 SANDRA GONZALEZ
 GOVERNMENT MANAGER
 DIRECT - 913-312-5371

Date	4/30/2026
Valid Until	5/30/26
Contract	SOURCEWELL - 081325- OLA
PO	
Lead Time	20 WEEKS

Customer:
 CITY OF OCEANSIDE

Invoice Address:

Delivery Address:
 Same

Description - Vehicle Preview Details	Line Total
2027 F-250 EXTENDED CAB 4X4 PICKUP - RACE RED - 148" WB	\$69,488.00
F250 4X4 SUPERCAB PICKUP/148 148 INCH WHEELBASE TOTAL BASE VEHICLE RACE RED VINYL 40/20/40 SEATS MEDIUM DARK SLATE PREFERRED EQUIPMENT PKG.600A .XL TRIM .AIR CONDITIONING -- CFC FREE .AM/FM STEREO MP3/CLK 6.7L POWER STROKE V8 DIESEL 10-SPEED AUTO TORQSHIFT JOB #1 ORDER FRONT LICENSE PLATE BRACKET XL OFF-ROAD PACKAGE .33" OFF ROAD LT285/70R17 AT .3.31 ELECTRONIC-LOCKING AXLE	
.SKID PLATES PLATFORM RUNNING BOARDS 10600# GVWR PACKAGE 50 STATE EMISSIONS PRO POWER ONBOARD - 2KW SPARE TIRE AND WHEEL INTERIOR WORK SURFACE JACK LED BOX LIGHTING UPFITTER SWITCHES PAYLOAD PACKAGE UPGRADE DUAL BATTERY CONN PKG: 1 YR INCL W/FORD APP	
ADD 2 ADDITIONAL FOBS	\$325.00
A.R.E TOPPER PLUS INSTALLATION	\$5,084.00
BLACK PAINT PER SPECIFICATION/ REMOVE 4X4 GRAPHICS REAR 1/4 PANEL	\$1,650.00
FACTORY OPTION TOTAL	

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PAYMENTS FOR VEHICLES MUST BE MADE WITHIN 30 DAYS OF INVOICE OR OLATHE FORD RESERVES THE RIGHT TO CHARGE FLOORPLAN INTEREST FOR EACH DAY INVOICE IS OVERDUE

FOR REGISTRATION - CUSTOMER MUST PROVIDE: WEIGHT CERTIFICATE, VIN VERIFICATION AND SMOG TEST

IF CUSTOMER ELECTS TO HAVE OUT OF STATE DEALER REGISTER VEHICLES, PLEASE NOTE THAT REGISTRATION PROCESS IS MORE COMPLEX AND MAY TAKE UPWARDS OF 4-6 MONTHS TO COMPLETE - IF CUSTOMER FAILS TO PROVIDE REQUIRED DOCUMENTS IN 60 DAYS, CUSTOMER WILL BE REQUIRED TO REGISTER THEIR OWN VEHICLES

Docs & Registration	\$675.00
Subtotal less trade-in	\$77,222.00
Sales Tax Estimate - 8.25	\$6,370.82
Tire Tax	\$8.75
Extended Warranty	\$0.00
Floorplan	\$0.00
Delivery	\$650.00
Droship	\$250.00
Total Per Unit	\$84,501.57
Quantity of Units	1
PO Total	\$84,501.57

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO.

Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Sandra Gonzalez

Thank you for your business!



AFI
6606 Stadium Drive
Kansas City MO 64129
Phone: (816) 861-4000
afi-kc.com

QUOTE

Quote ID: Q12970 Rev 0

Quote Date: 5/5/2026

Quote Valid Until: 7/4/2026

Page 1 of 1

Customer: OLATHE FORD
 305 S FIR
 OLATHE KS 66061

Contact: SANDRA GONZALEZ
Phone:
Email: sgonzalez@olathefleet.com
Salesperson: Ryan Jennings
Sales Email: Ryanj@afi-kc.com

Make:	Model:	Year:	Single/Dual:
Cab Type:	Wheelbase:	Cab-to-Axle:	VIN:
Order Description OFC SANDRA/F250 TOPPER DROP SHIP			

Line	Quantity	Description	Unit Price	Amount
10	1 EA	Default Part (for Unknown Parts) 2026 F250 C.C. 6.8' BED UM BLACK A.R.E. CX CLASSIC 12V LED DOME LIGHT DUAL ROPE LIGHT PROP SWITCH WIN-DOOR W/FOLDING T-HANDLE BOTH SIDES TILT DOWN WINDOW DOUBLE T-DOOR REAR HEADLINER 12V POWER PORT	\$4,584.00	\$4,584.00

Notes:

Sub Total:	\$4,584.00
Sales Tax:	\$0.00
Grand Total:	\$4,584.00

As of: 5/5/2026 2:57:38 PM

Customer must fill out the information below before the order can be processed...

Accepted by:			
Date:		P.O. Number:	

- * Labor and installation is included in all pricing.
- * Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- * Please note if chassis is furnished, it is as a convenience and terms are Net Due on receipt of Chassis.
- * A service charge of 3% will be applied to all credit card purchases.

As of: 5/5/2026 2:57:38 PM

**MATCH PAINT LINE WITH TOPPER LINE FOR
ONE CLEAN BLACK LINE**

DON'T MISMATCH LINE LIKE BELOW

