



Quote: OC042925-UNDRCD
 Quote Date: 4/30/2025
 Quote Expires: 5/30/2025
 Terms: Net 30
 1167

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church

California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:
Underpass Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-IP0896TFA	Exacq IP08-96T-FAW-E A Series IP 2U Rackmount Frontload NVR with 8 IP Licenses, 84TB	\$22,217.99	\$22,217.99	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$23,417.99
Sales Tax	8.25%
	\$1,832.98
Total	\$25,250.97



Quote: OC042925-LIBRCD
 Quote Date: 4/30/2025
 Quote Expires: 5/30/2025
 Terms: Net 30
 1168

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church

California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:
Libby Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-IP0896TFA	Exacq IP08-96T-FAW-E A Series IP 2U Rackmount Frontload NVR with 8 IP Licenses, 84TB	\$22,217.99	\$22,217.99	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$23,417.99
Sales Tax	8.25%
	\$1,832.98
Total	\$25,250.97



Quote: OC043025-ITARCD
 Quote Date: 4/30/2025
 Quote Expires: 5/30/2025
 Terms: Net 30
 1167

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church

California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:
IT Annex Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-IP0872T2E	Exacq IP08-72T-2AW-E A-Series Rackmount exacqVision NVR Enterprise with 8-IP Licenses, 2U, 72TB	\$11,525.33	\$11,525.33	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$12,725.33
Sales Tax	8.25%
	\$950.84
Total	\$13,676.17



Quote: OC042925-BCHRCD
 Quote Date: 4/30/2025
 Quote Expires: 5/30/2025
 Terms: Net 30
 1166

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church

California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:

Beach Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-IP08288TR	Exacq IP08-288T-R2XW-E X-Series NVRwith 8 IP Professional or Enterprise Licenses, Windows Server 2022 OS on Dual SSD RAID1, 240TB	\$47,439.79	\$47,439.79	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$48,639.79
Sales Tax	8.25%
	\$3,913.78
Total	\$52,553.57



Quote: OC042925-BLDRCD
 Quote Date: 4/30/2025
 Quote Expires: 5/30/2025
 Terms: Net 30
 1169

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
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 Att: Steve Church

California
SB & DVBE - 45044

Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:
Balderama Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-IP0896TFA	Exacq IP08-96T-FAW-E A Series IP 2U Rackmount Frontload NVR with 8 IP Licenses, 84TB	\$22,217.99	\$22,217.99	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$23,417.99
Sales Tax	8.25%
	\$1,832.98
Total	\$25,250.97



Quote: OC043025-ITARCD
 Quote Date: 5/9/2025
 Quote Expires: 6/8/2025
 Terms: Net 30
 1167

From:
 DiscoverIT Solutions Inc
 36242 Paseo Toscana
 San Juan Capistrano, Ca. 92675
 Att: Steve Church

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Account Manager:
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Project:
COC Recorder

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	1	EI-8240R2XWE	Exacq IP08-240T-R2XW-E X-Series IP 2U Rackmount Redundant NVR with 8 IP Enterprise Licenses, Windows, 200TB	\$38,552.00	\$38,552.00	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt

Subtotal	\$39,752.00
Sales Tax	8.25%
	\$3,180.54
Total	\$42,932.54