Attachment 2

Quote Date: 4/30/2025

steve.church@discoveritsolutions.com

Quote Expires: 5/30/2025 Terms: Net 30 1167

Quote: OC042925-UNDRCD



California SB & DVBE - 45044

Exacq IP08-96T-FAW-E A Series IP 2U Rackmount

installing drives, connecting to network and power. Configuration includes creating users, adding cameras,

installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and

Frontload NVR with 8 IP Licenses, 84TB

From:

DiscoverIT Solutions Inc 36242 Paseo Toscana San Juan Capistrano, Ca. 92675

Att: Steve Church

Line Qty Model

Project:

Description

change it ip address)

Underpass Recorder **Customer:**

City of Oceanside Scott Prather Information Technology Services 300 North Coast Highway Oceanside, CA 92054

EI-IP0896TFA

LBR-001

Ship To:

City of Oceanside Scott Prather

Account Manager:

Steve Church 949-235-8946

Information Technology Services 300 North Coast Highway

Oceanside, CA 92054 **Unit Cost Extended Price** \$22,217.99 \$22,217.99 tx Labor includes: New Equipment installation, configuration, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of \$1,200.00 \$1,200.00 nt

> **Subtotal** \$23,417.99 Sales Tax 8.25% \$1,832.98 Total \$25,250.97



DiscoverIT Solutions Inc

36242 Paseo Toscana

AN ACTIVE MEMBER OF The California Alliance

California SB & DVBE - 45044

Quote: OC042925-LIBRCDQuote Date: 4/30/2025

Quote Expires: 5/30/2025 Terms: Net 30

1168

Account Manager:

Steve Church 949-235-8946

steve.church@discoveritsolutions.com

San Juan Capistrano, Ca. 92675 Att: Steve Church

Project:

Customer:

From:

City of Oceanside Scott Prather Information Technology Services 300 North Coast Highway Oceanside, CA 92054 Libby Recorder

Ship To:

Sales Tax

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway Oceanside, CA 92054

| Line | Qty | Model | Description | Unit Cost | Extended Price | |
|------|-----|--------------|---|-------------|----------------|----|
| 1 | 1 | EI-IP0896TFA | Exacq IP08-96T-FAW-E A Series IP 2U Rackmount Frontload NVR with 8 IP Licenses, 84TB | \$22,217.99 | \$22,217.99 | tx |
| 2 | 1 | LBR-001 | Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address) | \$1,200.00 | \$1,200.00 | nt |

Subtotal \$23,417.99

8.25% \$1,832.98

Total \$25,250.97



DiscoverIT Solutions Inc

36242 Paseo Toscana



California SB & DVBE - 45044

Quote: OC043025-ITARCD Quote Date: 4/30/2025

Quote Expires: 5/30/2025 Terms: Net 30

1167

Account Manager:

Steve Church 949-235-8946

steve.church@discoveritsolutions.com

San Juan Capistrano, Ca. 92675 Att: Steve Church

Project:

Customer:

From:

IT Annex Recorder

ΙΤ Ληηον

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway

Oceanside, CA 92054

Ship To:

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway Oceanside, CA 92054

| Line | Qty | Model | Description | Unit Cost | Extended Price | |
|------|-----|--------------|---|-------------|----------------|---|
| 1 | 1 | EI-IP0872T2E | Exacq IP08-72T-2AW-E A-Series Rackmount exacqVision NVR Enterprise with 8-IP Licenses, 2U, 72TB | \$11,525.33 | \$11,525.33 | t |
| 2 | 1 | LBR-001 | Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address) | \$1,200.00 | \$1,200.00 | n |

Subtotal \$12,725.33

Sales Tax 8.25% \$950.84

Total \$13,676.17





California SB & DVBE - 45044

Beach Recorder

Quote: OC042925-BCHRCD

Quote Date: 4/30/2025 Quote Expires: 5/30/2025 Terms: Net 30

1166

Account Manager:

Steve Church 949-235-8946

steve.church@discoveritsolutions.com

From:

DiscoverIT Solutions Inc 36242 Paseo Toscana San Juan Capistrano, Ca. 92675

Att: Steve Church

Project:

Customer:

City of Oceanside Scott Prather Information Technology Services 300 North Coast Highway Oceanside, CA 92054 Ship To:

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway Oceanside, CA 92054

| Line | Qty | Model | Description | Unit Cost | Extended Price | |
|------|-----|--------------|---|-------------|----------------|----|
| 1 | 1 | EI-IP08288TR | Exacq IP08-288T-R2XW-E X-Series NVRwith 8 IP Professional or Enterprise Licenses, Windows Server 2022 OS on Dual SSD RAID1, 240TB | \$47,439.79 | \$47,439.79 | tx |
| 2 | 1 | LBR-001 | Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address) | \$1,200.00 | \$1,200.00 | nt |

Subtotal \$48,639.79

Sales Tax 8.25% \$3,913.78

Total \$52,553.57



DiscoverIT Solutions Inc

36242 Paseo Toscana



California SB & DVBE - 45044

Balderama Recorder

Quote: OC042925-BLDRCD

Quote Date: 4/30/2025 Quote Expires: 5/30/2025 Terms: Net 30

1169

Account Manager:

Steve Church 949-235-8946

steve.church@discoveritsolutions.com

San Juan Capistrano, Ca. 92675

Att: Steve Church

Project:

Customer:

From:

City of Oceanside Scott Prather Information Technology Services 300 North Coast Highway Oceanside, CA 92054

Ship To:

Sales Tax

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway Oceanside, CA 92054

| Line | Qty | Model | Description | Unit Cost | Extended Price | |
|------|-----|--------------|---|-------------|----------------|----|
| 1 | 1 | EI-IP0896TFA | Exacq IP08-96T-FAW-E A Series IP 2U Rackmount Frontload NVR with 8 IP Licenses, 84TB | \$22,217.99 | \$22,217.99 | tx |
| 2 | 1 | LBR-001 | Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address) | \$1,200.00 | \$1,200.00 | nt |

Subtotal \$23,417.99 8.25% \$1,832.98 \$25,250.97 Total



AN ACTIVE MEMBER OF The California Alliance

From:

DiscoverIT Solutions Inc 36242 Paseo Toscana

San Juan Capistrano, Ca. 92675

Att: Steve Church

California SB & DVBE - 45044

Account Manager:

Steve Church 949-235-8946

steve.church@discoveritsolutions.com

Quote Date: 5/9/2025

Quote Expires: 6/8/2025 Terms: Net 30 1167

Quote: OC043025-ITARCD

Project:

Customer:

City of Oceanside Scott Prather Information Technology Services 300 North Coast Highway Oceanside, CA 92054 COC Recorder

Ship To:

City of Oceanside Scott Prather

Information Technology Services

300 North Coast Highway Oceanside, CA 92054

| Line | Qty | Model | Description | Unit Cost | Extended Price | |
|------|-----|--------------|---|-------------|----------------|----|
| 1 | 1 | EI-8240R2XWE | Exacq IP08-240T-R2XW-E X-Series IP 2U Rackmount Redundant NVR with 8 IP Enterprise Licenses, Windows, 200TB | \$38,552.00 | \$38,552.00 | tx |
| 2 | 1 | LBR-001 | Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address) | \$1,200.00 | \$1,200.00 | nt |

Subtotal \$39,752.00

Sales Tax 8.25% \$3,180.54

Total \$42,932.54