

5-YEAR QUOTE SUMMARY

UNLIMITED WITH FUSUS+ ALPR FOR OCEANSIDE POLICE DEPARTMENT

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EXECUTIVE OVERVIEW

With Axon's Unlimited Bundle, Oceanside Police Department will gain access to a seamlessly integrated ecosystem of connected hardware and software. Designed to work together, these solutions help better support operations, streamline collaboration, and improve data management—while reinforcing safety and security across your organization.

By bundling these solutions into a single, cost-effective package, Oceanside Police Department will have the essential tools to increase transparency, streamline workflows, and drive productivity—all while fostering a safer, more connected environment.

Choosing a bundled investment over individual purchases provides significant value, with Oceanside Police Department saving \$846,343.78 over a 5-year contract.

For your convenience, we have also included a link to our [Master Services and Purchasing Agreement](#) for you to review.

If you have any questions regarding our solutions or pricing, please contact:

POINT OF CONTACT

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Please note that to sign a deal with Axon Enterprise, Inc., all accounts must be current, and any outstanding invoices must be paid.

We look forward to partnering with Oceanside Police Department to strengthen your workflows by integrating our technology into your daily operations.



COST OVERVIEW

CONTRACT LENGTH AND REFRESHES	
Program Length	5 Years
Refresh Schedule	Axon Body-Worn Cameras – 30 and 60 Months Axon Docks – 30 and 60
BILLING SCHEDULE	
Year 1	\$613,413.82
Year 2	\$614,635.71
Year 3	\$614,635.71
Year 4	\$614,635.71
Year 5	\$614,635.77
SAVINGS OVERVIEW	
Estimated Savings per Year	\$169,268.76
Total Savings Offered	\$846,343.78
TOTAL	
Total Program Cost	\$3,022,383.40
Estimated Total w/ Tax	\$3,071,956.72



STORAGE OVERVIEW

With the collection of Oceanside Police Department's digital evidence on the rise, having access to a highly scalable cloud-storage solution capable of housing both Axon and non-Axon data is of the utmost importance. Especially when you need a reliable storage array to quickly access, manage, and share your data. With our proposed solution, Axon is offering Oceanside Police Department the following storage amounts so your data is available all from one place.

AVAILABLE STORAGE BREAKDOWN	
LICENSE TIER	STORAGE AMOUNT
A-la-Carte Storage	24.88 TB
Axon Device Data Storage	Unlimited
Axon Evidence Storage	Unlimited



SOLUTION DELIVERABLES

Axon's Unlimited bundles hardware, software, accessories, training programs, 24/7 customer support, equipment refreshes, and warranties together to help equip your officers with the solutions they need. Whether easing your administrative burden back at the station or protecting your officers in the field, Oceanside Police Department will receive the following program features and products to help you meet your goals.

HARDWARE COMPONENTS

BODY-WORN CAMERAS

- ▶ 240 Axon Body-Worn Cameras, with 8 Spares
- ▶ 30 Axon Body-Worn Cameras 8-Bay Docks, 30 Wall Mounts, and Accessories
- ▶ 6 Axon Body Worn Camera Single Bay Docks and Accessories
- ▶ 264 Axon Body-Worn Camera Mount per Camera

AUTOMATIC SENSORS

- ▶ 240 Axon Signal Sidearm Kits
- ▶ 480 Axon Signal Sidearm Spare Batteries

REAL-TIME CRIME CENTER

- ▶ 3 Fusus Core Elite AI
- ▶ 1 Fusus CAD Core

SOFTWARE COMPONENTS

BODY-WORN CAMERAS

- ▶ 240 Device Connectivity Licenses

DEMS

- ▶ 259 Axon Evidence Pro Licenses
- ▶ 31 Axon Evidence Basic Licenses
- ▶ 240 Axon Evidence Unlimited Storage Licenses (Axon Data Only)
- ▶ 240 Axon Community Request User Licenses
- ▶ 240 Auto-Tagging Licenses
- ▶ 24.88TB A-la-Carte Storage (Non-Axon Data)
- ▶ 240 Axon Standards Licenses (Implementation Fee Required)
- ▶ 240 BWC GPS/Livestreaming



REAL-TIME CRIME CENTER

- ▶ 240 Axon Fusus Pro Licenses
 - ▶ Includes access to the Axon Fusus Map to view real-time Axon device, CCTV stream, and other third-party sensor information

FLEET 3

- ▶ 70 Fleet 3 Basic Licenses
 - ▶ Extension of Existing Fleet 3 Contract to 5/31/2029
 - ▶ 70 Fleet 3 Vehicle Licenses
 - ▶ 140 Fleet 3 Unlimited Storage, 1 Camera

ALPR

- ▶ 70 Fleet 3 ALPR Licenses
 - ▶ Provided at no cost with Fusus Promotion

TRAINING AND SUPPORT

- ▶ Axon Fusus Implementation
- ▶ Axon Academy Online Training Content

WARRANTIES AND REFRESHES

- ▶ Five-Year Body-Worn Camera and Dock Warranties
- ▶ Fusus Core Warranties
- ▶ Body-Worn Camera and Dock Refreshes



DETAILED SOLUTION OVERVIEW

When deployed together, the solutions included in Unlimited work as a connected system to help promote safety, efficiency, and operational effectiveness. The following section provides detailed overviews of each solution, outlining their key capabilities and benefits.

AXON BODY 4

The Axon Body 4 is built to capture clear, admissible video and audio evidence in a variety of environments. It supports four configurable resolutions, from 480p to 1440p, allowing users to balance video quality with storage needs. Low-light and clear frame technology helps maintain visibility in challenging conditions, allowing the camera to capture details as they appear in the moment.

For high-fidelity audio, the Axon Body 4 features four built-in microphones strategically placed within the device. These work alongside advanced audio processing to record clear speech and environmental sounds, preserving important details in every interaction.



AXON BODY 4 IN USE

The Axon Body 4 is designed for intuitive operation, allowing users to quickly capture critical evidence. Seven strategically placed buttons provide direct access to essential functions, including starting and stopping recordings, adjusting volume, switching modes, checking device status, and powering the camera on or off. Two programmable buttons offer additional customization, giving organizations the flexibility to tailor the device to their specific needs.

To reinforce recording awareness, the Axon Body 4 provides multiple visual, audio, and haptic cues, allowing users to quickly assess the camera's status while focusing on their tasks and interactions. For example, when the camera is recording, both the front-facing LED and the Camera Display emit a blinking red light, accompanied by a vibration and beeping sequence that aligns with the mode of operation. These sensory indicators not only provide real-time status updates to the user but also create awareness of the camera's presence among those nearby. This heightened awareness can influence behavior, promote more constructive interactions, and contribute to safer outcomes simply by reinforcing the understanding that actions are being documented.

After a recording is complete, on-camera categorization allows users to tag footage with pre-defined retention categories before upload. This helps streamline post-event workflows by organizing evidence at the moment of capture.

DEVICE CONNECTIVITY WHILE IN USE

Axon Body 4 is a fully connected device, designed to support real-time operations, communication, and situational awareness. With built-in LTE and Wi-Fi connectivity, the camera continuously transmits live data—including location, status, alerts, and active



livestreams—back to Axon’s real-time operations systems. This connection is mostly passive, meaning users do not need to take any action for their camera’s status and alerts to appear on the Axon Fusus Map. Authorized personnel can then monitor unfolding events in real time, gaining immediate situational insights without disrupting the user’s workflow.

For direct engagement, Watch Me and Bi-Directional Communication allow users to actively request support. With Watch Me, a user can notify connected viewers to open a livestream, while Bi-Directional Communication enables hands-free voice contact with supervisors, translators, or other support roles.

AXON BODY 4 AFTER USE

After active use, users can quickly offload footage by placing the Axon Body 4 into a docking station. Whether on a desk or wall-mounted, the docking station facilitates a secure and automated transfer to Axon Evidence, clearing storage for future recordings. At the same time, the camera charges and receives firmware updates, keeping it up to date with the latest features and performance enhancements. Organization-defined settings are also updated during this process, helping to maintain consistency across devices and readying the Axon Body 4 for the next deployment.

FEATURES AND BENEFITS

- ▶ **RUGGED, TESTED DESIGN** – Built to withstand impacts and harsh environments, meeting Ingress Protection Rating, MIL-STD Defense, and Impact Certification standards.
- ▶ **AES-256-XTS FULL-DISK ENCRYPTION** – Helps protect recorded evidence from unauthorized access.
- ▶ **LONG-LASTING BATTERY** – Provides approximately 13 hours of battery life per charge under normal operations.
- ▶ **LARGE INTERNAL STORAGE** – Provides 128 GB of storage to house captured video files.
- ▶ **VERSATILE MOUNTING SYSTEM** – Securely attaches to uniforms, helmets, belts, and other equipment for flexible placement.
- ▶ **BUILT-IN CONNECTIVITY** – Enables real-time notifications, GPS tracking, Wi-Fi updates, and secure livestreaming over LTE and Wi-Fi connections.
- ▶ **AXON SIGNAL TECHNOLOGY** – Communicates with Axon-connected devices to begin a recording when certain actions are detected, such as a user arming a TASER energy weapon.
- ▶ **CONFIGURABLE PRE-EVENT BUFFER** – Captures up to two minutes of video before a recording begins.
- ▶ **IN-FIELD EVIDENCE OFFLOAD** – Allows users to wirelessly send select evidence files directly from the camera to Axon Evidence.



AXON EVIDENCE

Axon Evidence is a scalable, cloud-based DEMS, which stores all digital evidence in a centralized, secure system. Axon Evidence integrates with the entire Axon Ecosystem of devices and applications, so your users and administrators can use its suite of features to easily store, organize, and view data and evidence. On top of that, Axon Evidence includes easy-to-use case-building tools and sharing workflows that allow users to build cases out of the evidence stored in the system. Once built, these cases can then be shared both internally and with external partners.



UNLIMITED STORAGE

Our **Unlimited** provides **unlimited storage** for all evidence. With **no storage limits, overages, or additional fees for Axon data**, your **organization** can rely on **Axon Evidence** as a **single, secure destination for managing critical evidence**, offering seamless access and long-term retention without constraints.

AXON EVIDENCE MANAGEMENT AND WORKFLOWS

Personnel in a variety of roles can use Axon Evidence as the centralized system for uploading, storing, managing, searching, and organizing evidence—both captured via devices in the Axon Ecosystem and gathered from other, third-party sources.

Each user of Axon Evidence has their actions and capabilities within the system determined by role-based access permissions defined by administrators. These permissions are reflected within the system's dynamic user interface. For example, an Admin user will most likely have access to more tools and actions than that of a Basic user. Depending on those permissions, a user's experience in the system will vary. Providing user access to only the tools necessary to complete their duties in Axon Evidence creates a cleaner workspace with fewer distractions.

SEARCHING AND MANAGING EVIDENCE

The search functionality in Axon Evidence is designed to reduce the time it takes to locate an evidence file. The search interface offers an intuitive and customizable design that allows users to quickly navigate the search fields and filters to find exactly what they are looking for.

Axon Evidence also supports bulk action capabilities that can save users time when managing the system and their evidence. For example, instead of going into the video player interface to perform actions on an individual video, Axon Evidence supports bulk actions that can be performed on one or many selected videos within the search results, which can save time when managing multiple pieces of evidence.

WORKING WITH EVIDENCE

While working with evidence, users will review and playback video and audio with our built-in media player. With basic controls that allow a user to play, stop, rewind, fast forward,



and control the speed at which evidence files are played, users can quickly and thoroughly review their evidence.

While reviewing evidence from the View Evidence page, your users can also:

- ▶ **CREATE CLIPS AND MARKERS** to focus on or separate certain parts of a video
- ▶ **CREATE REDACTIONS** with powerful AI that helps detect and mask common objects such as license plates, MDC screens, and faces
- ▶ **VIEW METADATA OVERLAYS** that display important information such as the time, date, agency name, and evidence ID
- ▶ **ADD METADATA, TAGS, NOTES, AND CATEGORIES** to the evidence file
- ▶ **SHARE EVIDENCE FILES** with other users or external partners
- ▶ **ACCESS, DOWNLOAD, AND SHARE THE AUDIT TRAIL** to review actions taken on the evidence
- ▶ **VIEW LOCATION DATA AND AUTOMATED TRANSCRIPTIONS** that may be associated with the evidence file

CONTROLLING ACCESS TO EVIDENCE

Axon Evidence governs access to stored information through agency-defined access control settings and configurations. Administrators will create roles for different users that dictate levels of access. Each Axon Evidence user will then be assigned one of these roles, which determines if they do or do not have access to particular DEMS features and functions, as well as evidence. Administrators can also create cases and groups to control evidence access lists and improve sharing workflows.

Additionally, Axon Evidence provides many customizable security features to protect access to evidence, including password complexity requirements, failed login limits, and enforced timeout settings. Multi-factor authentication and single sign-on options are also available to further secure access to Axon Evidence.

PROTECTING THE CHAIN OF CUSTODY

Robust evidence, device, and user audit trails help protect the chain of custody within Axon Evidence. For peace of mind, every action taken by your personnel when in the system is tracked and recorded in a tamperproof audit trail.

Axon's compliance demonstrates our commitment to providing a trustworthy platform and offers Oceanside Police Department a way to understand the controls put in place to secure Axon Evidence and the data you store in it.

SECURING THE SYSTEM AND EVIDENCE

Axon Evidence was designed and operates to comply with the FBI CJIS Security Policy. Oceanside Police Department can be assured that your digital data is protected by a robust information security program designed to exceed the CJIS security requirements as well as provide protection against current and emerging threats.

Additionally, all evidence data is encrypted at rest and in transit. Robust SSL/TLS is implemented for data in transit using TLS 1.2 with a 256-bit connection and Perfect Forward Secrecy. Evidence data stored at rest is encrypted with at least 256-bit AES.



AXON EVIDENCE MOBILE APP

Axon Evidence can be accessed via the Axon app from a mobile device. The Axon app can be particularly valuable for keeping users connected and productive during downtime—such as when waiting at an off-site location. The app allows users to search for evidence with predictive features for ease-of-use, and edit evidence metadata on the spot, helping keep information accurate and up to date. Additionally, the app supports real-time internal sharing of evidence, promoting collaboration and faster decision-making both internally and externally.

Additionally, authorized users can access Community Request features built into the app to obtain evidence from third parties while maintaining chain of custody.

AXON FUSUS

The Axon Fusus Map provides a real-time operational view of connected sensors and devices, creating a common operating picture that enhances coordination and decision-making. All connected Axon devices automatically appear on the map, providing access to GPS location, live alerts, and livestreaming without requiring user action. From this interactive map, authorized personnel can monitor active devices, track movements, and access real-time video feeds, helping teams stay connected and aware of unfolding events.



Beyond Axon devices, Axon Fusus expands situational awareness by integrating third-party CCTV systems, sensors, and other public and private security assets. Organizations can deploy Axon Fusus Cores to connect these systems, allowing users to bridge public and private networks into a unified operating picture. By combining Axon devices with external cameras, alarms, and other security infrastructure, Axon Fusus provides a centralized view of critical information, improving real-time response and operational efficiency.

In addition to connecting cameras and displaying them on the Axon Fusus map, users can also leverage other Axon Fusus features to **access, manage, and act on real-time video, alerts, and incident data**, including:

- ▶ **FUSUS VAULT** – A CJIS-compliant digital evidence management system that temporarily stores images, videos, and other incident data for review and analysis.
- ▶ **FUSUS REGISTRY** – Maps available public and private cameras, allowing users to quickly locate and request footage, improving access to critical evidence.
- ▶ **CAD INTEGRATION** – Displays live call data from CAD systems directly on the Axon Fusus Map, allowing users to track active incidents alongside live video feeds and connected devices.

AXON COMMUNITY REQUEST

OBJECTIVE // Create submission portals that can be shared with the individuals or the community to intake evidence



Axon Community Request is a tool built to securely request evidence from community members or the public at large for ingestion into Axon Evidence. Axon Community Request can be used by users to collect evidence, such as cell phone or surveillance video, from witnesses or victims. The tool also allows authorized users to create a public web portal and associated QR code for sharing to social media, news media, or other outlets. Community members can then access the portal link and upload any evidence they have related to the incident in question, greatly simplifying the evidence-collection process.

AXON STANDARDS

OBJECTIVE // Create and manage internal affairs and officer-based performance reports

Axon Standards is a tool in Axon Evidence that assists with report writing for personnel-involved events. Supervisors and Professional Standards teams can streamline their report-writing duties by having direct access to the associated digital evidence and taking advantage of predictive typing, task delegation, and data management features. System administrators can also create custom forms specific to policies, design routing and approval processes to match your workflows, and create automated alerts so that no report is bottlenecked in review.

Standards Licenses included – Requires Implementation/Migration fee for deployment.

AUTO-TAGGING

OBJECTIVE // Automatically apply metadata from your CAD or RMS service to evidence files stored in Axon Evidence

Axon's auto-tagging service takes metadata directly from your CAD or RMS solution and correlates it with videos or photos associated with an incident in Axon Evidence. Your users will no longer need to manually tag their body-worn camera recordings or double-check manual entries for errors. Auto-tagging also works with evidence uploaded via the Axon Capture mobile app, Axon Evidence imports, or uploads via API integrations. With auto-tagging, administrators can rest easy knowing that the metadata is linked with custom retention categories in Axon Evidence, making proper evidence retention simple.

AXON SIGNAL SIDEARM

OBJECTIVE // Initiate a recording on nearby Axon cameras when a firearm is drawn

Axon Signal Sidearm is a device that attaches to the outside of commonly used holsters and sends a signal communication to initiate recording of Axon body-worn cameras when a firearm is drawn. By using Axon Signal Sidearm, a user can confidently focus on events as they occur, rather than having to remember to manually begin a recording on body-worn cameras during critical moments. Axon Signal Sidearm activation will also be timestamped within video and audio to review post-incident.



DEDICATION TO CUSTOMER SUCCESS

Once a solution is delivered, most agencies are left asking, what's next? Axon has you covered. We are committed to providing Oceanside Police Department with post-sales and post-deployment support. Whether that be troubleshooting assistance, technical support, additional training, consulting advice, or help with exchanging and returning equipment, our dedicated team is here for you. Through regular communication, our knowledgeable staff can offer Oceanside Police Department the support you should expect from a service provider. This support includes access to:

- ▶ **24/7 CUSTOMER SUPPORT** – Axon's full customer support division is available via live phone support, 24 hours a day, seven days a week.
- ▶ **PROFESSIONAL SERVICES** – Experienced and skilled personnel who are involved in the implementation, development, deployment, management, and support of your Axon program
- ▶ **SALES ENGINEERS (SE)** – SEs own the technical aspects of the sales process and have a technical mindset that allows them to understand complex systems and solve intricate challenges involving hardware, software, and network issues
- ▶ **CUSTOMER SUCCESS MANAGERS** – Dedicated Axon personnel assigned per agency who communicate important operating system/firmware and hardware updates, identify day-to-day bugs, and address general issues, as well as fulfill hardware refreshes and deployment of new equipment, conduct quarterly business reviews with customers, and identify important customer feature requests
- ▶ **ECOMMERCE** – Axon's online store available to clients for an expedited purchasing experience on smaller orders
- ▶ **CONSULTANTS** – Part-time expert consultants, made up of retired law enforcement leaders, who deliver service on smaller projects and serve as additional resources on large projects
- ▶ **AXON WEEK** – Axon's user conference brings members of the law enforcement community, technology leaders, and prosecutors together to learn how agencies can make policing more effective and efficient with Axon products
- ▶ **ACCOUNT MANAGEMENT HELP** – Available assistance when issues arise with an agency's account
- ▶ **LEARNING AND DEVELOPMENT** – Ongoing training courses that cover and promote proper software and hardware use and compliance

Our goal is to provide Oceanside Police Department with the necessary assistance to help make the most of the solutions you count on every day. With a network of resources dedicated to and designed to meet the needs of law enforcement, Axon is here to help.

CAPTURE TRUTH
ACCELERATE JUSTICE
PROTECT LIFE



