



Axon Enterprise, Inc.
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Q-568485-45660.744LG

Issued: 01/03/2025

Quote Expiration: 04/01/2025

Estimated Contract Start Date: 05/01/2025

Account Number: 110971

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Oceanside Police Dept. - CA 3855 Mission Ave Oceanside, CA 92058-1882 USA	Oceanside Police Dept. - CA 3855 Mission Ave Oceanside CA 92058-1882 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	Michael Provence Phone: 760-435-4746 Email: mdprovidence@oceansideca.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$43,416.01
ESTIMATED TOTAL W/ TAX	\$43,416.01

Discount Summary

Average Savings Per Year	(\$283.20)
TOTAL SAVINGS	(\$1,416.01)

Payment Summary

Date	Subtotal	Tax	Total
Apr 2025	\$8,683.21	\$0.00	\$8,683.21
Apr 2026	\$8,683.20	\$0.00	\$8,683.20
Apr 2027	\$8,683.20	\$0.00	\$8,683.20
Apr 2028	\$8,683.20	\$0.00	\$8,683.20
Apr 2029	\$8,683.20	\$0.00	\$8,683.20
Total	\$43,416.01	\$0.00	\$43,416.01

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$42,000.00
Quote List Price:	\$43,416.00
Quote Subtotal:	\$43,416.01

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	60	\$283.33	\$306.93	\$306.93	\$18,415.81	\$0.00	\$18,415.81
A la Carte Software									
100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	60		\$416.67	\$416.67	\$25,000.20	\$0.00	\$25,000.20
Total							\$43,416.01	\$0.00	\$43,416.01

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR, CLASS 2 UAS BUNDLE	100580	AXON AIR - UAS LICENSE - CLASS 2	1	05/01/2025	04/30/2030
AXON AIR, CLASS 2 UAS BUNDLE	100584	AXON AIR - ADVANCED STREAMING ADD-ON	1	05/01/2025	04/30/2030
AXON AIR, CLASS 2 UAS BUNDLE	100586	AXON AIR - API INTEGRATIONS ADD-ON	1	05/01/2025	04/30/2030
A la Carte	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	05/01/2025	04/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3855 Mission Ave	Oceanside	CA	92058-1882	USA

Payment Details

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	\$5,000.05	\$0.00	\$5,000.05
Annual Payment 1	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,683.16	\$0.00	\$3,683.16
Total				\$8,683.21	\$0.00	\$8,683.21

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	\$5,000.04	\$0.00	\$5,000.04
Annual Payment 2	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,683.16	\$0.00	\$3,683.16
Total				\$8,683.20	\$0.00	\$8,683.20

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	\$5,000.04	\$0.00	\$5,000.04
Annual Payment 3	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,683.16	\$0.00	\$3,683.16
Total				\$8,683.20	\$0.00	\$8,683.20

Apr 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	\$5,000.04	\$0.00	\$5,000.04
Annual Payment 4	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,683.16	\$0.00	\$3,683.16
Total				\$8,683.20	\$0.00	\$8,683.20

Apr 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100588	AXON AIR - REMOTE ADD-ON (CLASS 2)	1	\$5,000.04	\$0.00	\$5,000.04
Annual Payment 5	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,683.16	\$0.00	\$3,683.16
Total				\$8,683.20	\$0.00	\$8,683.20

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

