



Quote: OC260504-WSENVNVR

Quote Date: 5/5/2026
 Quote Expires: 6/4/2026
 Terms: Net 30
 E: 1432

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

California
SB & DVBE - 45044

Project:
Weese NVR Refresh

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

From:
 DiscoverIT Solutions Inc
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Line	Qty	Model	Description	Unit Cost	Extended Price	
Weese						
1	1	EI-IP01144TFAWE	Exacq IP01-144T-Fawe 1 IP Enterprise license, Supports Up to 150 Cameras, 144TB Storage / Enterprise License	\$29,363.11	\$29,363.11	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,560.00	\$1,560.00	nt
SubTotal					\$30,923.11	
8.25%					\$2,422.46	
Total					\$33,345.57	

Note: Currently installed unit is not working properly. From my notes it used all 18TB with low-res settings. Recommend increasing storage. Current cameras installed are mostly 2mp and are 3 to 7 years old.



Quote: OC260422-CVCNVR

Quote Date: 5/5/2026
 Quote Expires: 6/4/2026
 Terms: Net 30
 E: 1434

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

California
SB & DVBE - 45044

Project:
Civic Center NVR Refresh

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

From:
 DiscoverIT Solutions Inc
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Line	Qty	Model	Description	Unit Cost	Extended Price
Civic Center & Storage					
1	1	EI-IP01288TR2XWE	Exacq IP01-288T-R2XWE A-Series 2U Rackmount NVR with 1 IP Enterprise license, Windows OS, 288TB Storage	\$51,816.15	\$51,816.15
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00

SubTotal **\$53,016.15**
8.25% **\$4,274.83**

Total **\$57,290.98**

Note: Civic center exacq replacement - replaces both recorder and storage currently installed setup is only using around 135TB of the 400TB available. Recommend replacing both with 1 unit, with usable storage of 264TB. allows for camera upgrading. Cameras range in age from 10 to 1 year.



Quote: OC260504-MELNVR

Quote Date: 5/5/2026
 Quote Expires: 6/4/2026
 Terms: Net 30
 E: 1431

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

California
SB & DVBE - 45044

Project:
Melba NVR Refresh

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

From:
 DiscoverIT Solutions Inc
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Line	Qty	Model	Description	Unit Cost	Extended Price	
Melba Recorder & Melba Storage						
1	1	EI-IP01192TFAWE	Exacq IP01-192T-FAWE NVR with 1 IP Enterprise license, 150 Max, 192TB / Enterprise License	\$32,356.77	\$32,356.77	tx
2	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00	nt
					SubTotal	\$33,556.77
					8.25%	\$2,669.43
					Total	\$36,226.20

Note: This unit replaces both recorder and storage currently installed setup is only using around 60TB of the 178TB available. Recommend keeping that much storage to allow for camera upgrade. Current cameras installed are all 2mp and are 8 years old.



Quote: OC260422-LIBNVR

Quote Date: 5/5/2026
 Quote Expires: 6/4/2026
 Terms: Net 30
 E: 1433

Customer:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

California
SB & DVBE - 45044

Project:
Libraries NVR Refresh

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

From:
 DiscoverIT Solutions Inc
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Line	Qty	Model	Description	Unit Cost	Extended Price
Combined - Mission & Civic Center Libraries					
1	1	EI-IP01192TFAWE	Exacq IP01-192T-FAWE NVR with 1 IP Enterprise license, 150 Max, 192TB / Enterprise License	\$32,356.77	\$32,356.77
3	1	LBR-001	Labor includes: New Equipment installation, configuration, installing drives, connecting to network and power. Configuration includes creating users, adding cameras, setting recording and detection and testing system. Includes return visits if necessary for config changes within 30 days of installation. Old Equipment factory reset and disposal. (Or uninstall and move equipment to storage site, I will also connect it back to the network if you have network there and change it ip address)	\$1,200.00	\$1,200.00
SubTotal					\$33,556.77
8.25%					\$2,669.43
Total					\$36,226.20

Note: Library and Branch Exacq replacement - Currently installed units are using 72TB of 90TB available. Recommend increasing storage for camera upgrade. Current cameras are mostly 2mp and are 7 years old.



Quote: OC260522-VKSTD
 Quote Date: 5/26/2026
 Quote Expires: 6/15/2026
 Terms: Net 30
 PETJ-XEKW

Customer:
 City of Oceanside
 Nick Nunez
 Oceanside PD
 Oceanside, CA 92054

California
SB & DVBE - 45044

Project:
Verkada Commercial License -
Command Connector
3 Year

From:
 DiscoverIT Solutions Inc
 Steve Church
 949-235-8946
 steve.church@discoveritsolutions.com

Ship To:
 City of Oceanside
 Scott Prather
 Information Technology Services
 300 North Coast Highway
 Oceanside, CA 92054

Line	Qty	Model	Description	Unit Cost	Extended Price	
1	2	CC700-16TB-HW	CC700 Command Connector, 16TB, 50 5MP channels at 30 days	\$5,150.39	\$10,300.78	tx
2	100	LIC-CAM-5Y-CAP	3-Year Camera License, Capacity Increase	\$423.49	\$42,349.00	tx

	Subtotal	\$52,649.78
Sales Tax	8.25%	\$4,343.61
	Subtotal	\$56,993.39
	Shipping	\$150.00
	TOTAL	\$57,143.39