



OLATHE FORD SALES INC
 SANDRA GONZALEZ
 GOVERNMENT MANAGER
 DIRECT - 913-312-5371

Exhibit A

Purchase Order / Quote

| | |
|-------------|--------------------------|
| Date | 1/29/2026 |
| Valid Until | 2/29/26 |
| Contract | SOURCEWELL - 032824- OLA |
| PO | |
| Lead Time | 20 WEEKS |

Customer:
 OCEANSIDE

Invoice Address:

Delivery Address:
 Same

| Description - Vehicle Preview Details | Line Total |
|--|------------------------------------|
| 2026 FORD MAVERICK AWD HYBRID | \$32,511.00 |
| W8B0 MAVERICK XL AWD .121.0" WHEELBASE TOTAL BASE VEHICLE OXFORD WHITE CLOTH EBONY EQUIPMENT GROUP 101A .XL TRIM .17" STEEL WHEEL .2.5L HYBRID ENGINE .POWER-SPLIT ELECTRIC CVT 2K TRAILER HITCH RECEIVER | |
| FLR LNRS WITHOUT CARPETED MATS FORD FLEET SPECIAL ADJUSTMENT 50 STATE EMISSIONS CONVENTIONAL SPARE TIRE SIRIUSXM W/360L (3 MOS TRIAL) CONN PKG:1YR INCL W/FORD APP FACTORY TRIFOLD COVER | |
| 2 ADDITIONAL KEYS | \$295.00 |
| LEHR UPFITTING PACKAGE - 55982 | \$1,592.42 |
| FACTORY OPTION TOTAL | |
| | Subtotal less trade-in \$34,398.42 |
| | Sales Tax 8.25% \$2,837.87 |
| | Tire Tax \$8.75 |
| | Extended Warranty \$0.00 |
| | Flooring \$0.00 |
| | Delivery \$650.00 |
| | Docs & Registration \$525.00 |
| | Total Per Unit \$38,420.04 |
| | Quantity of Units 1 |
| | PO Total \$38,420.04 |

Special Notes and Instructions
 MSO/ODO STATEMENT. CUST RESPONSIBLE FOR REGISTRATION, TAXES AND TITLING
 QUOTES ARE ONLY VALID UNTIL CURRENT MODEL YEAR ORDER BANK CLOSES. OLATHE FORD RESERVES THE RIGHT TO CHARGE CUSTOMER FOR FLOORPLAN IF UPFITTING TAKES AN EXCESSIVE AMOUNT OF TIME.
 PAYMENTS FOR VEHICLES MUST BE MADE WITHIN 30 DAYS OF INVOICE OR OLATHE FORD RESERVES THE RIGHT TO CHARGE FLOORPLAN INTEREST FOR EACH DAY INVOICE IS OVERDUE

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO. Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Sandra Gonzalez

Thank you for your business!

1845 E SANTA FE, OLATHE, KS 66062
 505-850-5504 - SGONZALEZ@OLATHEFLEET.COM