



City of Oceanside

300 North Coast Highway,
Oceanside, California 92054

Staff Report

File #: 25-793

Agenda Date: 5/21/2025

Agenda #: 7.

DATE: May 21, 2025

TO: Honorable Mayor and City Councilmembers

FROM: Fire Department

TITLE: **PURCHASE ORDER FOR SELF-CONTAINED BREATHING APPARATUS**

RECOMMENDATION

Staff recommends that the City Council approve a purchase order to Bauer Compressors, in an amount not to exceed \$348,682, for the purchase of self-contained breathing apparatus (SCBA); approve the purchase as a sole-source; and authorize the Financial Services Director, or designee, to execute the purchase order.

BACKGROUND AND ANALYSIS

The City of Oceanside has been awarded \$340,747 in reimbursable grant funding through the Assistance to Firefighter Grant (AFG) Program. The Fire Department intends to utilize these funds to purchase SCBA units, including harnesses with accessories, cylinders, and face pieces. As a condition of the grant award, the City is required to provide a 10 percent non-federal match, totaling \$34,075. The full amount of \$374,855 was approved and appropriated by the City Council on February 19, 2025.

A request for Proposals (RFP) was issued on March 13, 2025, inviting sealed bids for the SCBA units. The solicitation was advertised via BidNet.com, the City's designated procurement platform. Despite outreach efforts, including direct contact with potential vendors via email, the City received only one proposal - from Bauer. Other vendors declined to submit bids.

Procurement policy generally requires a minimum of three quotes or bids to avoid a sole-source procurement. However, in this case, only one qualified bid was received. The Fire Department conducted a cost analysis and determined that Bauer's pricing is consistent with current market rates for comparable equipment. Based on this analysis and the lack of additional bids, the Fire Department recommends awarding the contract to Bauer for the items specified in the AFG Scope of Work (EMW-2023-FG-04462).

FISCAL IMPACT

This purchase will be funded through the 2023 AFG Grant account and the Fire Suppression account, which covers the required non-federal cost share. The total quoted amount is \$348,682,

with a non-federal cost share of \$31,699, or 10%, calculated using Federal Emergency Management Agency's (FEMA) formula based on the population served by the City.

Description	Account Number	Amount	Available Balance
Purchase Order	817144024273. 5330, 2023 AFG	\$316,983	\$340,747 \$152,121
	550552101. 5330, Fire Suppression	\$31,699	
Total		\$348,682	

COMMISSION OR COMMITTEE REPORT

The Police and Fire Commission will be informed of the funding award at its regular meeting on May 15, 2025.

CITY ATTORNEY'S ANALYSIS

Purchases will be made in accordance with Chapter 28A and Administrative Directive AD-21.

Prepared by: Alicia Mendoza, Management Analyst

Reviewed by: David Parsons, Fire Chief

Submitted by: Jonathan Borrego, City Manager

ATTACHMENTS:

1. Staff Report
2. Quote - Self Contained Breathing Apparatus and Accessories
3. Email to FEMA - Inadequate Competition