



2070 North White Avenue  
La Verne, CA 91750



(800) 200-3432

April 17, 2025



In accordance with your request, we are pleased to submit the following proposal for your consideration and approval based on the ***SOURCEWELL Cooperative Purchasing Agreement – Contract #022014-FSC***



City of Oceanside  
3950 N River Road  
Oceanside, CA 92058  
C/O Jeremy Kemp and Mike Dumas

**RE: RovverX CCTV Pipe Inspection Equipment, Van, and Build Out on a  
2025 or Newer Ford Transit**

Dear Jeremy and Mike:

Thank you for your interest in the RovverX HD Long range pipeline inspection technology, Ford Transit Van, and build. I am pleased to submit the Sourcewell contract pricing proposal as follows:



- 2025 or Newer Ford E-Transit Cargo Van T-350 HD 148" EL Hi Rf 9500 GVWR DRW RWD.....**\$57,385.00**
- **Operator Studio:** Solid Bulkhead wall with sliding window and, Formica desk with outlets above and below, storage cabinet, bench seat with storage, overhead recessed LED lighting, 19" Tru-Vu monitor, operator chair, carpeted walls and ceiling, safety light switches in truck cab, rack cabinet (for computer/ DVD-RW) rack mount UPS device, wall file, black-treaded rubber floor, battery operated carbon monoxide detector, video distribution booster, 13,500 BTU roof air conditioner with 5600-BTU heat strip. **Carbon Monoxide Detector**
- **Equipment Bay** Stainless steel work surface, built-in heavy-duty storage/tool chest, slide-out crawler tray under reel, rear facing 19" Tru-Vu monitor, full height storage cabinet behind crawler drawer, wash-down system (on-demand pump,



lighted switch, 10 gallon tank with exterior fill, 25' retractable hose reel), sink for wash-down, Ceiling LED light, gray FRP over plywood on walls and ceiling, aluminum storage shelf and caddy, wheel and drawer, rubber glove dispenser, and Tool package.

- **Miscellaneous:** hand sanitizer, waterless soap, paper towels, rubber gloves, first aid kit, fire extinguisher, rain-x, simple green, dry-erase board, safety package, traffic cones.
- **Exterior:** rear barn doors with latches/locks, side door with step well, custom EnviroSight mud flaps, tie-off clamp on rear bumper. Door latches to secure them in place when open.



- **Power Package:** 4000 KW Xantrex shore power cord with 120V wall adapter breaker box , auto-transfer switch, 12V fuse block, battery tender, kill Switch, Xantrex control panel. **Includes bank of batteries to run entire system without the need to run chassis. Includes flexible solar panel**
- Additional Viewing Monitor for PC
- Roof Mounted Flood Lights
- 4 Corner Mounted LED Strobes and Rear Mounted Arrow Board
- Back Up Camera and Back Up Alarm
- Total for Build as detailed ..... **\$61,659.00**



Envirosight RovverX Pipeline Inspection System:

- **Professional ROVVER X Truck System with 1650' reel: HD** System includes DCX5000 Desktop Controller with CCUI including emergency stop, RAX500 Automatic Cable Reel with 500M (1640ft) cable, wireless remote controller, RX130, Quick Change version crawler with 3 sets of rubber wheels for 6" to 12" pipe diameter and integrated lift. RCX90 pan, tilt, zoom camera, pressurization kit, and WinCan VX entry license..... **\$154,294.00**
- **E-555-3900-00 RX95 HD Crawler:** HD Crawler for inspection of 4" to 8" Pipe.  
.....**\$19,409.00**
- **E-595-3960 -02 PTC 50 Small Diameter Camera Head for use with RX95 Crawler** .....**\$19,409.00**



- **Conversion of Current RCX90 camera and RX130 Crawler:** Conversion of existing camera head (1) and crawler (1) from Standard definition to High Definition to work with new HD system quoted..... **\$28,850.00**
- Miscellaneous Items need such as lower invert roller, top manhole roller, and tools ..... **\$2,500.00**

Summary of total per category is as follows:

Chassis Price..... \$57,385.00  
Envirosight Equipment Price..... \$198,462.00  
Envirosight Build Out ..... \$61,659.00





Combined Total..... \$317,506.00  
**5% Tariff Surcharge on Envirosight Equipment Only (\$198,462.00).....\$9,923.10**  
City of Oceanside Sales Taxes @ 8.25% .....\$26,194.25  
**Grand Total ..... \$353,623.35**

The price quotes include all inbound shipping charges to CA and (2) days of training. Haaker Equipment Company, based out of La Verne CA, is the authorized dealer and service center for ALL Envirosight technology and equipment. We have trained certified technicians, and all the inventory needed to perform all repairs in a timely manner. If we cannot repair any given component in less than 72 hours, a loaner will be provided at no charge to the City of Oceanside.



The warranty on this product is 1 Year Against Manufacturers' Defect or Faulty Workmanship.

Thank you again for the opportunity and I will be looking forward to working for you on the purchase of this equipment and I will also be looking forward to your favorable consideration.

Respectfully Yours

*Chuy Vallejo*

Chuy Vallejo