

**CITY OF OCEANSIDE
FINANCIAL STATUS REPORT
Fiscal Year 2024-25
Third Quarter Ending March 31, 2025**

This report summarizes the activities of the major operating funds, it is not meant to be inclusive of all finance and accounting transactions. It is intended only to provide Council and the public with an overview of the state of the City's general fiscal condition. This report is for the quarter ending March 31, 2025.

GENERAL FUND BUDGET POSITION

The City Council adopted the FY 2024-25 budgets on June 5, 2024. The approved General Fund includes \$216.28 million in revenues, with recurring expenditures totaling \$215.28 million and an additional \$3.43 million allocated for one-time costs, bringing the total General Fund expenditure budget to \$218.71 million. In the following sections, the amounts in the tables listed as Amended Budget include supplemental appropriations approved by Council throughout the year.

GENERAL FUND REVENUES

Table 1 highlights the amount and percentage of revenues received in each of the major classifications as of March 31, 2025. The General Fund revenues overall are at 67 percent of amended budget. Compared to the prior year, revenues overall are slightly up by 7.5 percent.

**Table 1
GENERAL FUND REVENUES
In Thousands**

Revenue Type	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD % of Amended Budget
Property Taxes	\$ 89,743	\$ 89,743	\$ 53,369	59%
Sales & Use Taxes	29,246	29,246	18,438	63%
Transient Occupancy Tax	16,437	16,437	8,962	55%
All Other Taxes	4,900	4,900	3,631	74%
Ambulance Billing	8,530	8,530	8,027	94%
Charges for Svcs	25,805	28,853	20,243	70%
Fines & Forfeitures	4,184	4,199	2,818	67%
Intergovernmental	555	610	341	56%
Licenses/Permits/Fees	5,517	5,506	4,429	80%
Other Revenue & Transfer	19,854	20,299	15,972	79%
Franchise Fees	4,395	4,395	801	18%
Use of Money & Property	7,113	7,113	9,554	134%
Total Revenues	\$ 216,278	\$ 219,831	\$ 146,584	67%

Property Taxes represent 41 percent of the total General Fund revenues and are primarily received in the December/January and April/May time frames. Property tax revenues through March 31 are at 59 percent of the amended budget. Compared to the prior year, property tax revenue increased 5 percent. While 2024 saw strong growth in home values, the median sale price for detached single-family homes in Oceanside slightly dipped in Q3 to \$870,000, down from \$884,000 in Q2. The slight pullback may reflect seasonal factors or the persistence of higher interest rates. Overall, property tax revenue is expected to remain stable, supported by prior-year growth, steady assessed value increases, and ongoing new construction activity throughout the city.

Sales Taxes represent 14 percent of the total annual General Fund revenues. Revenues received through March 31 are at 67 percent of the amended budget and are 2.5 percent lower compared to the same period last year. Fluctuations in project cycles and the sluggish construction market also contributed to a decline in the sale of contractor and other building supplies. Additionally, lower petroleum prices this year,

compared to last year's high levels, negatively impacted local gasoline stations. However, new additions to the City's dynamic dining scene and retail base were a positive.

Transient Occupancy Tax (TOT) represent 8 percent of total General Fund revenues. The City collects 10 percent of the room rent charged by a hotel or vacation rental operator to tourists occupying a room within the City for a period of less than 30 days. The City also collects a 2.5 percent assessment of the room rent from lodging business owners that are subject to the City's TOT ordinance and 1.5 percent from vacation rental businesses, which are passed through to Visit Oceanside for marketing purposes. As of March 31, TOT is at 69 percent of amended budget.

GENERAL FUND EXPENDITURES

Table 2 highlights the amount and percentage expended by each department. As of March 31, the General Fund expended 73 percent of the amended budget. The \$24 million increase in the amended budget reflects Council-approved appropriations made after the initial budget adoption, as well as carryover funds and required adjustments. Of this total, \$2.6 million was carried forward from the prior fiscal year. Council-approved adjustments account for \$18.7 million, and \$1.7 million reflects a payment adjustment related to the City's CalPERS unfunded liability.

Table 2
GENERAL FUND EXPENDITURES
In Thousands

Department	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD % of AMENDED BUDGET
General Government				
City Council	\$ 1,213	\$ 1,213	\$ 811	67%
City Clerk	1,714	2,068	1,002	48%
City Treasurer	436	436	342	78%
City Manager	1,805	1,898	1,124	59%
City Attorney	2,690	2,690	2,335	87%
Non Departmental	13,991	27,626	23,084	84%
Non Departmental CALPERS Add'l Paym	600	2,342	2,342	100%
Non Departmental Vacancy Factor	(4,083)	(4,083)	-	0%
Financial Services	7,433	7,562	5,148	68%
Human Resources	983	983	622	63%
Economic Development	699	768	685	89%
Public Safety				
Police	78,986	79,712	57,256	72%
Fire	51,261	51,598	40,914	79%
Public Works				
Property Mgmt	1,760	2,139	1,113	52%
Public Works	23,210	24,747	15,766	64%
Community Development				
Development Services	17,713	22,619	12,060	53%
Community/Cultural Svcs				
Neighborhood Services	2,910	2,939	2,017	69%
Parks & Rec	8,513	8,523	5,640	66%
Library	6,877	6,893	5,022	73%
Subtotal	\$ 218,712	\$ 242,673	\$ 177,286	73%
Unrealized Gain			(233)	
Total Expenditure	\$ 218,712	\$ 242,673	\$ 177,053	

MEASURE X – GENERAL FUND

On April 1, 2019, Measure X, the temporary one-half percent transaction and use tax became effective. As of March 31, 2025, the City has received \$99 million. In November 2024, Oceanside voters approved a 10-year extension of Measure X, which will now remain in effect through April 2036. The Capital expenditure budgets will be partially offset with prior year revenue in reserves. Detailed in Table 3 are the activities and projects programmed for these funds.

Table 3
MEASURE X
REVENUES AND EXPENDITURES
In Thousands

	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
One-Half Percent Sales Tax Collected	\$ 18,804	\$ 18,532	\$ 10,945	N/A	59%
Total Revenues	\$ 18,804	\$ 18,532	\$ 10,945	N/A	59%
Operating Expenditures					
Administration	\$ -	\$ -	\$ 66		N/A
Contract Sobering Services	-	94	-	-	0%
Crime Suppression Team	500	500	431	-	86%
Downtown Security	1,366	1,492	969	467	96%
Enhanced Emergency Svc Delivery	2,617	2,617	2,045	-	78%
Fire Equipment	250	316	238	43	89%
Homeless Diversion/Prevention	520	610	326	285	100%
Homeless Outreach Team	640	640	470	89	87%
Police Equipment and Studies	650	1,035	745	98	81%
Community Service Officer	650	650	257	-	39%
Youth Programming	1,000	1,653	642	619	76%
Paramedic Squad	1,561	1,561	669	-	43%
Fire Health and Wellness	150	150	30	-	20%
Total Operating Expenditures	\$ 9,903	\$ 11,317	\$ 6,886	\$ 1,600	75%
Capital Expenditures					
Buccaneer Beach Restrooms	\$ -	\$ 2,333	\$ 21	\$ 139	7%
New Fire Station #1/EOC Relocation	-	915	399	81	53%
Pier Rehab/Concrete Design	6,500	10,720	1,046	1,270	22%
Police HQ Expansion	-	1,805	29	98	7%
Road Repairs/Slurry Seal	700	1,135	821	5	73%
South Strand Rehab Study	-	1,131	31	-	3%
Street Restoration/Asphalt Overlay	2,800	3,894	2,308	111	62%
Training Tower/Draft Pit/Asphalt	-	107	14	-	13%
Traffic Calming	500	945	521	29	58%
El Corazon Park Site 1	1,000	2,000	-	-	0%
OPD Training Center/Firing Range	5,000	5,000	10	-	0%
Total Capital Expenditures	\$ 16,500	\$ 29,984	\$ 5,200	\$ 1,733	23%
Total Ending	\$ (7,600)	\$ (22,769)	\$ (1,141)		N/A

ENTERPRISE FUNDS

Enterprise funds, also known as business-type activities, are used to account for the acquisition, operation and maintenance of governmental facilities and services that are entirely or predominantly self-supporting through user charges. These funds are structured to reflect operations in a manner similar to private enterprises, showing a net profit or loss. The financial status of operating funds for Water, Sewer and Solid Waste Disposal are discussed in this section. Water and Sewer budgets consist of multiple funds such as operating, replacement and developer connection. Debt service is not included. Generally accepted accounting principles (GAAP) call for fiscal analysis of Enterprise Funds to reflect a roll up of all funds into one report.

WATER FUND REVENUES

Overall revenues for the Combined Water Funds are at 78 percent of the amended budget as of March 31 as shown in Table 4. Delinquent accounts and receivable balances have decreased compared to the prior year. Staff is reaching out to the delinquent customers offering reasonable payment plans to help them become current.

WATER FUND EXPENDITURES

Table 4 highlights the amount and percentage expended by each water program. As of March 31, the Water Combined Funds expended 76 percent of the amended operating budget. Operating revenues exceed operating expenditures including transfers and depreciation by \$8.17 million. As of March 31, capital project expenses and funds encumbered by contract are at 22 percent of the total budget. Expenditures for capital projects can vary depending on the stage of each construction project.

Table 4
WATER COMBINED FUNDS
In Thousands

Operating	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
Water Sales	\$ 78,525	\$ 78,525	\$ 59,702	N/A	76%
Developer Fees	1,742	1,742	1,568	N/A	90%
Other Revenue	2,717	2,717	3,281	N/A	121%
Total Operating Revenues	\$ 82,984	\$ 82,984	\$ 64,551	\$ -	78%
Expenditures					
Administration & General	\$ 49,213	\$ 49,220	\$ 31,992	\$ 293	66%
CalPERS Additional Payment	311	757	757	-	100%
Clean Water Program	2,121	2,213	1,154	146	59%
Desalting Plant	2,782	2,785	2,251	429	96%
Miscellaneous Projects	100	100	8	-	8%
Other Water Programs	4,471	4,769	2,449	769	67%
Pure Water	4,930	4,953	2,999	488	70%
Recycled Water	801	801	560	111	84%
Water Distribution	2,616	2,621	1,641	191	70%
Water Filtration Plant	2,674	2,678	1,658	210	70%
Water Maintenance	3,997	4,019	2,352	562	73%
Water Meter Services	2,998	3,131	1,730	766	80%
Total Operating Expenditures	\$ 77,013	\$ 78,049	\$ 49,551	\$ 3,964	69%
Depreciation	-	-	6,072	-	N/A
Total Expenditures	\$ 77,013	\$ 78,049	\$ 55,624	\$ 3,964	76%
Transfers Out & Internal Services	1,008	1,008	756	-	75%
Total Expenditures and Transfers	\$ 78,021	\$ 79,057	\$ 56,380	\$ 3,964	76%
Operating Income/Loss	\$ 4,963	\$ 3,927	\$ 8,171		

Capital Projects	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
Transfer In	\$ 48	\$ 48	\$ 24	N/A	50%
Total Capital Revenues	48	48	24	N/A	50%
Expenditures					
Connection Projects	\$ 6,775	\$ 32,078	\$ 684	\$ 10,592	35%
Replacement Projects	-	42,474	770	3,772	11%
Engie Project	-	1,171	168	1,003	100%
Total Capital Expenditures	\$ 6,775	\$ 75,722	\$ 1,622	\$ 15,366	22%

SEWER FUND REVENUES

Table 5 shows overall revenue and expenditures for the Sewer Fund as of March 31. Sewer Combined Fund revenues are at 81 percent of budget.

SEWER FUND EXPENDITURES

Table 5 also highlights the amount and percentage expended by each sewer program. As of March 31, Sewer Combined Funds have expended 84 percent of the amended operating budget. Operating expenditures exceed operating revenues by \$6 million. Capital Project expenses and encumbrances are at 38 percent of budget.

Table 5
SEWER COMBINED FUNDS
In Thousands

Operating	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
Sewer Service & Flow Fees	\$ 39,083	\$ 39,083	\$ 32,527	N/A	83%
Developer Fees	1,790	1,790	1,473	N/A	82%
Other Revenue	5,942	5,942	4,017	N/A	68%
Total Operating Revenues	\$ 46,815	\$ 46,815	\$ 38,017	N/A	81%
Expenditures					
Administration & General	\$ 8,732	\$ 10,282	\$ 7,278	\$ -	71%
CALPERS Add'l Payment	271	1,052	1,052	-	100%
Facilities Maintenance	1,268	1,271	903	-	71%
GIS Program	393	394	180	-	46%
Industrial Waste Program	492	492	187	-	38%
La Salina Wastewater	4,879	4,885	2,893	-	59%
Miscellaneous Projects	1,618	1,660	797	-	48%
San Luis Rey Wastewater	10,458	10,471	6,775	-	65%
SCADA Program	1,383	1,423	861	-	60%
Sewer Collections	4,972	4,980	3,404	-	68%
Sewer Laboratory	1,028	1,030	537	-	52%
Total Operating Expenditures	\$ 35,494	\$ 37,939	\$ 24,867	\$ -	66%
Depreciation	-	-	7,073	-	N/A
Total Expenditures	\$ 35,494	\$ 37,939	\$ 31,939	\$ -	84%
Operating Income/Loss	\$ 11,321	\$ 8,876	\$ 6,078		

Capital Projects	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
Other Revenue	62	62	-	N/A	0%
Total Capital Revenues	\$ 62	\$ 62	\$ -	N/A	0%
Expenditures					
Replacement Projects	15,694	69,683	5,902	20,230	38%
Total Capital Expenditures	\$ 15,694	\$ 69,683	\$ 5,902	\$ 20,230	38%

SOLID WASTE DISPOSAL FUND REVENUES

Overall revenues for the Solid Waste Disposal Fund came in at 91 percent of the amended budget as of March 31. On January 1, 2024 the City entered into a new Franchise Agreement with Waste Management (WM) for recyclable materials, organic materials and solid waste collection, organic materials processing, and disposal of solid waste services.

Under the current Franchise Agreement, WM remits a Collector Fee in the minimum amount of \$1.7M annually to the Solid Waste Fund. If nine percent (9%) of gross receipts are more than \$1.7M, WM pays the difference. Lastly, the City currently receives a contract administration fee of \$1.13M.

Under the new Franchise Agreement these amounts will change as follows: WM will pay the City a negotiated franchise fee of 6.09 percent of revenues collected, which translates to an estimated \$2.1M per year. The City will also collect an annual solid waste programming fee of \$1.43M. This fee is known as the contract administration fee in the current Franchise Agreement.

SOLID WASTE DISPOSAL FUND EXPENDITURES

Table 6 highlights the amount and percentage expended by expenditure category. As of March 31, the Solid Waste Disposal Fund has expended 69 percent of the amended budget.

Table 6
SOLID WASTE DISPOSAL FUND 731
In Thousands

Operating	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD Encumbrance	YTD % of AMENDED BUDGET
Revenues					
Solid Waste Revenue	\$ 2,527	\$ 2,527	\$ 2,026	N/A	80%
City Waste Services	-	-	272	N/A	N/A
Other Revenue	3	3	3	N/A	106%
Total Operating Revenues	\$ 2,530	\$ 2,530	\$ 2,302	N/A	91%
Expenditures					
Personnel	\$ 906	\$ 907	\$ 591	\$ -	65%
Maintenance & Operations	709	871	125	343	54%
Internal Service Charges	320	320	240	-	75%
Depreciation	-	-	132	-	N/A
Total Operating Expenditures	\$ 1,934	\$ 2,098	\$ 1,089	\$ 343	68%
Transfers Out & Internal Services	267	267	200	-	75%
Total Expenditures	\$ 2,202	\$ 2,365	\$ 1,289	\$ 343	69%
Operating Income/(Loss)	\$ 328	\$ 165	\$ 1,013		

HARBOR FUND REVENUES

Overall revenues for the Harbor Fund are at 78 percent of adopted budget as of March 31 as noted in Table 7.

HARBOR FUND EXPENDITURES

Table 7 highlights the amount and percentage expended by expenditure category. As of March 31, the Harbor Fund expended 77 percent of the operating and depreciation amended budget. Operating revenues exceed operating expenditures by \$0.2 million.

Table 7
HARBOR FUND 751
In Thousands

Operating	ADOPTED BUDGET	AMENDED BUDGET	YTD ACTUALS	YTD % of AMENDED BUDGET
Revenues				
Slip Rental Revenue	\$ 6,254	\$ 6,254	\$ 4,821	77%
Harbor Leases	1,886	1,886	1,401	74%
Parking	1,095	1,095	912	83%
Interest	76	76	150	198%
Transfer & Waitlist Fees	92	92	66	71%
Inspection & Service Fees	14	14	12	81%
Other Fees & Income (i.e. Late, Key, Dump)	82	82	54	66%
Total Operating Revenues	\$ 9,500	\$ 9,500	\$ 7,416	78%
Expenditures				
Transfer - Harbor Admin	\$ 1,334	\$ 1,650	\$ 1,356	82%
Transfer - Harbor Maint	3,386	3,386	2,608	77%
Transfers - Harbor Fire/Lifeguard	2,808	2,808	2,205	79%
Transfer - Prop Mgmt	38	38	29	75%
Transfer - Harbor Lifeguard	321	321	241	75%
Transfer - Risk Management	158	158	119	75%
Transfer - Tideland Lease	840	840	657	78%
Debt Service	137	137	-	0%
Total Operating Expenditures	\$ 9,024	\$ 9,340	\$ 7,215	77%
Depreciation/GASB 31 Expense	539	539	411	76%
Total Expenditures	\$ 9,562	\$ 9,878	\$ 7,626	77%
Operating Income/(Loss)	\$ 476	\$ 161	\$ 202	-
CAPITAL PROJECTS				
Harbor Projects	2,530	5,563	874	16%
Total Capital Expenditures	\$ 2,530	\$ 5,563	\$ 874	16%

BUDGET TRANSFERS

In compliance with Section OB-2 of Council Policy 200-13 "Financial Policies", the City Manager has the authority to transfer monies appropriated within the same fund for the same department provided the total amount within a fund has not changed.

Budget transfers in excess of \$25,000 are presented to the City Council on a quarterly basis for notification purposes. Table 8 highlights the budget transfers.

Table 8
BUDGET TRANSFERS IN EXCESS OF \$25,000
January through March 2025

Reason	Account	Description	Amount
Reallocate M&O to Capital Construction	SLRWRF Maint Bldg Upgrades	Professional Svcs	\$ (660,184)
		Bldgs/Treatment Plants	660,184
Reallocate to fund the Fire Admin Office Project	Fire Administration Remodel	FFS-Furniture	100,000
	Fire Station Imprvmnt	Repair and Maintenace	(100,000)
Reallocate for the Libby Lake Futsal Court	CDBG-Libby Lake Futsal Court	Infrastructure	(180,000)
		Infrastructure < \$100K	180,000
Reallocate for the Trakit ERP System	Digital Plans Tech Upgrades	Matl Supplies&Services	(50,000)
		Software/ERP Systems	50,000
Reallocate budget from M&O to personnel to hire part time employee	AB 1705 MediCal Emrgcy Trnsprt	Machinery & Equipment	168,230
		Matl Supplies&Services	(20,858)
		Temporary/Part Time Employees	20,858
		MS&S-Amb Quality Assure	(168,230)
	Harbor & Beaches Admin	Professional Services	128,547
	Harbor Fire/Lifeguard	Professional Services	(128,547)
	Annual Storm Drain Maintenance	Infrastructure	(85,000)
		Professional Svcs	85,000
	Fire Equipment	Machinery & Equipment	51,466
		Materials Supplies& Svcs	(51,466)
To move budget between objects for software subscription PO	Public Safety Communications	M&S - SftWr Renewals	26,000
		Machry & Equip <\$10K	(26,000)
	Management Svcs	Professional Services	71,515
		Temporary/Part Time Employees	(71,515)
Reclass regular personnel budget to OT budget line item	Fire Suppression	Fringe Benefit Burden	(350,000)
		Overtime	800,000
		Regular Employees	(450,000)
	AB 1705 MediCal Emrgcy Trnsprt	Machinery & Equipment	24,999
		Matl Supplies&Services	(24,999)
	Land Development	Auto Equipment	50,000
	Planning Administration	Professional Svc w/IT alloc	(50,000)
	Bollard Deployment	Professional Services	117,000
		Trns-f Genl Cap Projects Fd	(117,000)
	General Capital Projects	Trns-t Genl Fund	117,000
	Street Market Bollards	Machinery & Equipment	(117,000)
Reallocate funds to pay for OPD equipment	COPS 2022	Machry & Equip <\$10K	45,000
		Matl Supplies&Services	(45,000)

ADMINISTRATIVELY APPROVED PURCHASE ORDERS

Purchase Orders ranging from \$25,000 to \$100,000 that are administratively executed are presented to the City Council on a quarterly basis for informational purposes. Details are in Table 9.

Table 9
January through March 2025

Vendor Name	PO Number	Total
24 Hour Elevator Inc	1006686	\$ 52,195
Aqualitec Corp	1006665	80,782
ASSI Security	1006683	27,380
Battista Floor Covering LLC	1006685	63,279
Black Sage Environmental, Inc	1005434	50,499
Cart Mart	1006677	67,660
City of Carlsbad	1006664	70,000
Crossroads Software	1006628	49,600
David M. Ceppos: Pub Pol Med & Facili	1006639	50,496
Dell Marketing L.P.	1006561	64,975
Doherty Concrete	1005993	26,850
Doherty Concrete	1006656	40,463
DXP Enterprises, Inc.	1006650	34,044
EC Constructors Inc	1005313	48,114
EcosConnect LLC	1006622	37,380
Enterprise Industrial Supply Inc	1006649	63,138
finalcover LLC	1006630	35,564
Foster & Freeman USA Inc.	1006690	50,248
GovOS, Inc.	1005320	64,260
GovWorx, Inc	1006647	26,000
Graybar Electric Company Inc.	1006468	58,500
Grupo Folklorico Tapatio de Oceanside	1006646	75,456
H2O Innovations USA, Inc	1006697	44,794
Harris & Associates	1006671	96,162
Ken Grody Ford Carlsbad	1006626	76,492
Knorr Systems Inc	1006621	46,000
Lehr Auto Electric	1006634	26,000
Lenovo United States Inc	1006637	37,106
Matrix Consulting Group, Ltd	1006695	92,500
Mobile Pro Systems	1006629	84,802
Moffatt & Nichol	1006627	30,000
Myers Tire Supply	1006666	33,661

North County LGBTQ Resource Center	1006658	70,580
Oceanside Boys & Girls Club	1006632	49,500
Oceanside Marine Centre Inc.	1006644	51,466
OSide Arena Holdings, LLC	1006600	30,000
Precision Survey Supply LLC	1006642	89,370
Rancho Del Oro Landscape	1006037	50,000
REC Consultants, Inc.	1006126	44,550
Rincon Consultants Inc	1006252	48,378
TC Construction Co., Inc.	1004414	41,353
Trussell Technologies, Inc.	1004289	75,000
Voltaire Engineering Inc	1006625	74,680
Youth Opportunities Network, Inc	1006679	30,000