

**CITY OF OCEANSIDE**  
**JUSTIFICATION FOR SOLE SOURCE/SOLE BRAND**  
Administrative Directive, Procurement Process

The City of Oceanside Municipal Code, Sections 28A.1, 28A.9, 28A.12 and Purchasing Directive Section V, Paragraph M defines competitive bidding and the established criteria for Justification for Sole Source/Sole Brand purchasing. Justification for Sole Source/Sole Brand form should only be used after all competitive bidding methods have deemed to be inappropriate or unable to fulfill requirements for the City of Oceanside.

**Request for:**   X   SOLE SOURCE            SOLE BRAND  
**Vendor Name:** Flying Lion Inc.  
**Item:** Contract for DFR Pilot/Observer

**JUSTIFICATION FOR REQUEST:**

Complete all applicable sections, **provide detailed explanation** below, attach all supporting documentation and additional explanation sheets, if required.

**SOLE SOURCE - UNAVAILABLE FROM ANY OTHER SOURCE.**

*Product(s)* that can be obtained from only one vendor are exempt from competitive bidding. Sole source purchases may include proprietary items sold directly from the manufacturer, items that have only one distributor authorized to sell in this area or a certain product has been proven to be the only product acceptable. Provide specifics on product selection, what are the unique features, how & why compatability exists to current equipment needs.

**Explanation:** \_\_\_\_\_

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*Service(s)* are defined as a vendor who provides a unique services and possesses unique qualifications to complete service. (Identify specific, measurable factors & qualifications.) *\*Does not include Professional Service Agreement.*

**Explanation:** Flying Lion is the only company that provides specialized DFR training for both Air Support Officers/Remote Operators and Remote Pilots in Command(RPICs.)

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**SOLE BRAND.** Various vendors can supply the specified model/brand or similar brands and competitive bids will be solicited for the best brand. Provide details of other brands evaluated and reason(s) for rejecting. Provide brand name, model, vendor name, date, and name of each person contacted. To "match and intermember" is not normally an acceptable justification for sole brand. When you determine this is a justified factor which should be considered: the quantity, manufacturer, brand, model, property number of the existing equipment, and necessity for "interfacing" must be provided.

**Explanation:** \_\_\_\_\_

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Summary Date: \_\_\_\_\_ Item # \_\_\_\_\_ Doc #: \_\_\_\_\_