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## QUOTE CONFIRMATION

DAVID RIHA,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

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**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PLSJ060	6/5/2025	VARONIS SAAS 3YR AGREEMENT	1969817	<b>\$550,032.24</b>

### IMPORTANT - PLEASE READ

**Special Instructions:** This quote represents a 3yr agreement, billed annually. Line items 1-4 represent Year 1 and would be billed Net 30. Line items 5-8 represent the second year and would bill 12 months after the first year invoices. Line items 9-12 represent the third year and would bill 12 months after the second year invoice.

### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">VARONIS HYBIRD COMPL+MDDR SAAS 3Y</a> Mfg. Part#: VHCM-150-250SA Year one Electronic distribution - NO MEDIA Contract: Sourcewell 121923 CDWG-Software (121923)	150	7781209	\$306.35	\$45,952.50
<a href="#">VARONIS WIN CMPL+MDDR SUB 1Y 650U</a> Mfg. Part#: VWCM-501-750SA Year One Electronic distribution - NO MEDIA Contract: Sourcewell 121923 CDWG-Software (121923)	501	7779748	\$155.13	\$77,720.13
<a href="#">Varonis Add-on + MDDR - subscription license (1 year) - 1 user</a> Mfg. Part#: VACP-251-500SA Year One Electronic distribution - NO MEDIA Contract: Sourcewell 121923 CDWG-Software (121923)	500	8404476	\$101.78	\$50,890.00
<a href="#">VARONIS COLLECTOR OP SUB</a> Mfg. Part#: CL-1-50S Electronic distribution - NO MEDIA Contract: Sourcewell 121923 CDWG-Software (121923)	5	6191629	\$1,756.29	\$8,781.45
<a href="#">VARONIS HYBIRD COMPL+MDDR SAAS 3Y</a> Mfg. Part#: VHCM-150-250SA Year Two Electronic distribution - NO MEDIA Contract: Sourcewell 121923 CDWG-Software (121923)	150	7781209	\$306.35	\$45,952.50
<a href="#">VARONIS WIN CMPL+MDDR SUB 1Y 650U</a>	501	7779748	\$155.13	\$77,720.13

**QUOTE DETAILS (CONT.)**

Mfg. Part#: VWCM-501-750SA

Year Two

Electronic distribution - NO MEDIA

Contract: Sourcewell 121923 CDWG-Software (121923)

**Varonis Add-on + MDDR - subscription license (1 year) - 1 user**

500

8404476

\$101.78

\$50,890.00

Mfg. Part#: VACP-251-500SA

Year Two

Electronic distribution - NO MEDIA

Contract: Sourcewell 121923 CDWG-Software (121923)

**VARONIS COLLECTOR OP SUB**

5

6191629

\$1,756.29

\$8,781.45

Mfg. Part#: CL-1-50S

Year Two

Electronic distribution - NO MEDIA

Contract: Sourcewell 121923 CDWG-Software (121923)

**VARONIS HYBRID COMPL+MDDR SAAS 3Y**

150

7781209

\$306.35

\$45,952.50

Mfg. Part#: VHCM-150-250SA

Year Three

Electronic distribution - NO MEDIA

Contract: Sourcewell 121923 CDWG-Software (121923)

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**VARONIS COLLECTOR OP SUB**

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6191629

\$1,756.29

\$8,781.45

Mfg. Part#: CL-1-50S

Year Three

Electronic distribution - NO MEDIA

Contract: Sourcewell 121923 CDWG-Software (121923)

**SUBTOTAL** \$550,032.24**SHIPPING** \$0.00**SALES TAX** \$0.00**GRAND TOTAL** **\$550,032.24****PURCHASER BILLING INFO****Billing Address:**

CITY OF OCEANSIDE

ACCTS PAYABLE

300 N COAST HWY

OCEANSIDE, CA 92054-2859

**Phone:** (760) 435-3065**Payment Terms:** Net 30 Days-Govt State/Local**DELIVER TO****Shipping Address:**

CITY OF OCEANSIDE

CHRISTOPHER FREEMAN

300 N COAST HWY

OCEANSIDE, CA 92054-2859

**Phone:** (760) 435-3065**Shipping Method:** ELECTRONIC DISTRIBUTION**Please remit payments to:**

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



## Sales Contact Info

**Jay Moore (State and Local Government)** | (877) 685-2961 |  
[jay.moore@cdwg.com](mailto:jay.moore@cdwg.com)

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$550,032.24	\$15,565.91/Month	\$550,032.24	\$17,898.05/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

### Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

### General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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