



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-677149-45779LG

Issued: 05/02/2025

Quote Expiration: 06/30/2025

Estimated Contract Start Date: 06/01/2028

Account Number: 110971

Payment Terms: N30

Mode of Delivery: UPS-GND

SHIP TO	BILL TO
Oceanside Police Dept. - CA 3855 Mission Ave Oceanside, CA 92058-1882 USA	Oceanside Police Dept. - CA 3855 Mission Ave Oceanside CA 92058-1882 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	John McKean Phone: (760) 435-4861 Email: jnmckean@ci.oceanside.ca.us Fax: (208) 785-3033

Quote Summary

Program Length	27 Months
<b>TOTAL COST</b>	<b>\$122,687.60</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$122,687.60</b>

Discount Summary

Average Savings Per Year	(\$33,546.49)
<b>TOTAL SAVINGS</b>	<b>(\$75,479.60)</b>

Payment Summary

Date	Subtotal	Tax	Total
May 2028	\$61,343.80	\$0.00	\$61,343.80
May 2029	\$61,343.80	\$0.00	\$61,343.80
Total	\$122,687.60	\$0.00	\$122,687.60

Quote Unbundled Price:	\$47,208.00
Quote List Price:	\$47,208.00
Quote Subtotal:	\$122,687.60

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Software</b>									
80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	70	12		\$20.80	\$54.06	\$45,407.60	\$0.00	\$45,407.60
80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	140	12		\$17.70	\$46.00	\$77,280.00	\$0.00	\$77,280.00
<b>Total</b>							<b>\$122,687.60</b>	<b>\$0.00</b>	<b>\$122,687.60</b>

## Delivery Schedule

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	70	06/01/2028	05/31/2029
A la Carte	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	140	06/01/2028	05/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3855 Mission Ave	Oceanside	CA	92058-1882	USA

Payment Details

May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	70	\$22,703.80	\$0.00	\$22,703.80
Year 1	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	140	\$38,640.00	\$0.00	\$38,640.00
Total				\$61,343.80	\$0.00	\$61,343.80

May 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	70	\$22,703.80	\$0.00	\$22,703.80
Year 2	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	140	\$38,640.00	\$0.00	\$38,640.00
Total				\$61,343.80	\$0.00	\$61,343.80

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Contract Sourcewell #101223-AXN.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

Existing Fleet Contract will Expire 6/1/2028.

This quote is renewing services starting 6/1/2028 - 8/31/2030. If new hardware is needed it will need to be added separately.

Quotes Q-677149, Q-634707, and Q-677150 are contingent upon the execution of the others.

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Signature

5/2/2025

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Date Signed

