



Axon Enterprise, Inc.
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Q-563724-45663.698LG

Issued: 01/06/2025

Quote Expiration: 05/01/2025

Estimated Contract Start Date: 07/01/2025

Account Number: 110971

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Oceanside Police Dept. - CA 3855 Mission Ave Oceanside, CA 92058-1882 USA	Oceanside Police Dept. - CA 3855 Mission Ave Oceanside CA 92058-1882 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Tamiko Sianen Phone: +16285027875 Email: tsianen@axon.com Fax:	Michael Provence Phone: 760-435-4746 Email: mdprovidence@oceansideca.org Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$26,470.00
ESTIMATED TOTAL W/ TAX	\$26,775.25

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Jun 2025	\$26,470.00	\$305.25	\$26,775.25
Total	\$26,470.00	\$305.25	\$26,775.25

Non-Binding Budgetary Estimate

Quote Unbundled Price:	\$26,470.00
Quote List Price:	\$26,470.00
Quote Subtotal:	\$26,470.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Services									
101129	AXON AIR - FL EQUIPMENT LEASE	1			\$3,700.00	\$3,700.00	\$3,700.00	\$305.25	\$4,005.25
101128	AXON AIR - FL DFR TRIAL	1			\$22,770.00	\$22,770.00	\$22,770.00	\$0.00	\$22,770.00
Total							\$26,470.00	\$305.25	\$26,775.25

Delivery Schedule

Services

Bundle	Item	Description	QTY
A la Carte	101128	AXON AIR - FL DFR TRIAL	1
A la Carte	101129	AXON AIR - FL EQUIPMENT LEASE	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3855 Mission Ave	Oceanside	CA	92058-1882	USA

Payment Details

Jun 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Trial, Lease, and COA	101128	AXON AIR - FL DFR TRIAL	1	\$22,770.00	\$0.00	\$22,770.00
Trial, Lease, and COA	101129	AXON AIR - FL EQUIPMENT LEASE	1	\$3,700.00	\$305.25	\$4,005.25
Total				\$26,470.00	\$305.25	\$26,775.25

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

